

PUTTING IT ALL TOGETHER

How the IRS, IPR, and the Internet impact the business of standard setting

ANSI Legal Issues Forum 2008



Update on Recent Legal Developments Affecting Standards Organizations

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FTC/DOJ Involvement in Standards

- > FTC Dell Complaint and Consent
- > FTC Unocal Complaint and Consent
- > FTC Rambus Liability Decision
- > FTC Rambus Remedy Decision
- > DOJ Business Review Letters
- > FTC/DOJ Antitrust & IP Report
- > FTC N-Data Complaint and Consent



Summary of Agency Positions

- > Can't intentionally misrepresent (Unocal)
- > If disclosure obligation, can't intentionally conceal (Rambus)
- > If disclosure, SSO can ask for terms (IP Report)
- > Can't promise terms, then renege (N-Data)



Issues Addressed as of Jan. 1, 2008

- > What is source of duty to disclose?
- >Must an SSO require disclosure?
- >Potential liability for misrepresentation?
- >How to calculate RAND?
- >Does RAND permit injunctive relief?



Pending Issues as of Jan. 1, 2008

- >Liability for negligent conduct?
- >Does RAND replace disclosure?
- >How to calculate RAND in absence of lawful licenses?
- > Can a RAND offer be withdrawn?
- > Can a subsequent owner be liable based on conduct of a previous owner?
- > Can SSO members negotiate royalties collectively?
- > Different terms to non-members?



Rambus Liability Decision* FTC Docket No. 9302 (August 2, 2006)

- > "JEDEC's policies (fairly read) and practices, as well as the actions of JEDEC participants, provide a basis for the expectation that . . . members would not try to distort the process by acting deceptively with respect to the patents they possessed or expected to possess." (p. 66)
- ➤ "Rambus's course of conduct constituted deception under Section 5 of the FTC Act. Rambus's conduct was calculated to mislead JEDEC members by fostering the belief that Rambus neither had, nor was seeking, relevant patents that would be enforced against JEDEC-compliant products." (p. 67)
- > *Reversed by the D.C. Circuit



Rambus Liability Decision* FTC Docket No. 9302 (August 2, 2006)

- > "Rambus possess[es] monopoly power in the four key technology markets alleged" (p. 73)
- ➤ "Rambus's conduct significantly contributed to JEDEC's choice of Rambus's technologies for incorporation in the JEDEC DRAM standards and to JEDEC's failure to secure assurances regarding future royalty rates" (pp. 118-119)

> * Reversed by the D.C. Circuit



Rambus Remedy Decision* FTC Docket No. 9302 (February 5, 2007)

- > "On the current record, we can neither confirm nor reject the possibility that JEDEC would have preferred Rambus's technologies over the alternatives, even with some reasonable royalty." (p. 13)
- > "in the 'but for' world Rambus's royalty rates would have been negotiated under the constraint of a RAND commitment." (p. 17)
- > "The Commission will extrapolate *ex ante* SDRAM and DDR SDRAM royalty rates using as its starting point the RDRAM license agreements found in the record." (p. 19)
- > * Reversed by the D.C. Circuit



Rambus Court of Appeals Decision 522 F.3d 456 (D.C. Cir. 2008)

- > "[I]f Rambus's more complete disclosure would have caused JEDEC to adopt a different (open, non-proprietary) standard, then its failure to disclose harmed competition and would support a monopolization claim." (p. 13)
- > "[I]f Rambus's conduct merely enabled it to avoid [a RAND commitment and prior negotiation of royalty rates], such conduct, alone, could [not] be said to harm competition." (p. 13)
- > "[A]n otherwise lawful monopolist's use of deception simply to obtain higher prices normally has no particular tendency to exclude rivals and thus to diminish competition." (p. 15)



Lessons from Rambus

- > Conduct does not violate Section 2 of the Sherman Act unless it is proven to have changed the content of a standard
- > If a patent-holder's technology might have been incorporated in the standard at any price, the conduct cannot be proven to have changed the content of the standard
- > Implications under antitrust law
 - A RAND commitment or a specific royalty commitment may have little value
 - The amount that a patent-holder subsequently charges is irrelevant



Broadcom v. Qualcomm -- Allegations

- > Qualcomm participated in the ETSI standards body
- > Qualcomm induced ETSI to include its proprietary technology in the UMTS standard by falsely agreeing to license its technology on FRAND terms
- > The industry became locked in to use of the standard
- > Qualcomm breached its commitment by demanding
 - higher than reasonable royalties
 - discriminatory royalties



Broadcom v. Qualcomm – Decision 501 F.3d 297 (3d Cir. 2007)

- "Broadcom's allegations, if accepted as true, describe actionable anticompetitive conduct." (p. 313)
- > "We hold that
 - (1) in a consensus-oriented private standard-setting environment,
 - (2) a patent holder's intentionally false promise to license . . . on FRAND terms,
 - (3) coupled with an SDO's reliance on that promise ..., and
 - (4) the patent holder's subsequent breach of that promise,
- **▶** is actionable anticompetitive conduct." (p. 314)



N-Data Complaint

- > IEEE 802.3 Committee standards for ethernet
- > National Semiconductor promoted its patented NWay technology
- > National Semiconductor written commitment if NWay used in standard, would license any implementer for \$1000/company
- > Years later, new patent holder N-Data demanded higher royalties and threatened lawsuits



N-Data Complaint (continued)

- > Injury to Competition & Consumers
 - Increased royalties
 - Increases in prices of output products
 - Decreased incentives to implement the IEEE standard
 - Decreased incentives to participate in standard-setting activities
 - Decreased incentives to rely on standards
- > Violation of Section 5, FTC Act



N-Data Decision & Order

- > Freestanding Section 5, FTC Act
 - Unfair Method of Competition
 - Conduct is "coercive" and "oppressive"
 - Adverse impact on prices
 - In the context of standard-setting
 - Unfair Act or Practice
 - Industry locked in to the standard
 - Substantial consumer injury
 - No countervailing benefit



N-Data Decision (continued)

- > Former Chairman Majoras Dissenting Statement
 - Opposes use of Section 5, FTC Act unsupported by Section 2, Sherman Act
 - No improper conduct at the time the standard was adopted, therefore no exclusion
- > Commissioner (now Chairman) Kovacic Dissenting Statement
 - Opposes use of Section 5, FTC Act in this case



N-Data Public Comments

Support

- > Association Corp. Counsel
- > AAI/Consumer Fed./Public Patent Fund
- > Dell
- > Cisco/IBM/Oracle/Sun
- > Prof. Lande
- > VITA
- > 14 State Attorneys General
- Oppose
 - > N-Data
 - > Voluntary Trade Council

Questions

- > Alliance Telecom. Industry Solutions
- > ABA Science & Tech. Law
- > AIPLA
- > GTW Associates
- > IEEE
- > Intellectual Ventures
- > TIA



Lessons of N-Data

- > Subsequent acquirer of patents may face consequences for former owner's conduct
- Subsequent misconduct may not create liability under Section
 Sherman Act, absent exclusion at the time the standard is set
- > FTC willing to apply Section 5, FTC Act independently of Section 2, Sherman Act
- > Limits of Section 5, FTC Act are unknown



Rembrandt Technologies

- > AT&T participated in ATSC to develop a standard for digital television
- > AT&T promised to license its relevant patents on RAND terms
- > FCC mandated adoption of the ATSC standard premised on RAND licensing of relevant patents
- > AT&T's '627 patent was assigned to Rembrandt



Rembrandt Tech. (continued)

- > Rembrandt has sued
 - 4 major television networks
 - 5 cable companies
 - 5 TV equipment manufacturers
- > Rembrandt is demanding 0.5% of all revenues derived from use of the standard
- > Complaint filed with FTC



Potential Future Developments

- >U.S. Courts
 - FTC v. Rambus
 - Micron v. Rambus; Hynix v. Rambus
 - Broadcom v. Qualcomm
 - Rembrandt Technologies
- > Federal Trade Commission
 - Use of Section 5, FTC Act
- > European Commission
 - Rambus
 - Qualcomm
- > Japan IP Guidelines
- >China



Conclusions

- >Legal precedent likely to multiply and splinter
- >Foreign jurisdictions likely to increase in importance
- >SSOs and members likely to continue to confront intellectual property issues
- >Members may need to plan for "self-help"

