



*From A to Veck:*  
Standardization and the Law

2005 ANSI Annual Conference



# CONSORTIUM INFO.ORG

GESMER UPDEGROVE LLP

## OPEN SOURCE SOFTWARE (*WHAT'S THAT ALL ABOUT?*)

*Presented by*

Andrew Updegrove

Gesmer Updegrove LLP

ConsortiumInfo.org

# Open Source - What it is:

---

- A development model:
  - Anyone can participate
  - Meritocracy
- A licensing model:
  - Any one can use the code; and
  - They don't have to pay anything; but
  - They do accept certain restrictions; and
  - Those restrictions apply “All the way down”  
(more later on this)



# Open Source - What it is:

---

- An End-user friendly product:
  - You can have the source code
  - You can change the source code
  - You can keep your changes proprietary, as long as you don't sell them
  - You can make suggestions to the open source project for future features
  - You can have your engineers participate in the project
  - You don't have to worry (as much) about abandonment, because you have the source code



# Open Source - What it is:

---

*And it's increasingly dependent on open standards  
(more on this later)*



# Open Source - What it isn't:

---

- Totally free to own use
  - Most vendors still want to buy support
  - When new versions come out, you get them for free, but you still have your internal and external costs to bring them on line and train your people
  - You may also want related products and services that you buy under normal licensing terms
  - Moral: calculate “total cost of ownership”



# Open Source - What it isn't:

---

## ■ Monolithic

- Open source projects cover a broad spectrum
- At one end: SourceForge, with thousands of projects
  - Your CIO may go there for a widget
  - Projects may be long term, or may disappear
- At the other end: Linux
  - Open Source Development Lab
  - Free Standards Group
  - Debian Core Consortium



# Open Source - What it isn't:

---

- Static: It's still very much an evolving situation as regards licensing, development and staffing
- History:
  - Began with one license, inspired by Richard Stallman
  - Definition is maintained by the Open Source Initiative (OSI): <http://www.opensource.org/>
  - Now there are more than 50 approved licenses (and an effort to consolidate is underway)
  - For a list of licenses – and of who is using which license - see:<http://www.opensourcelegal.org/licensedb/>



# What Happens Next?

---

## ■ Future:

- Further consolidation of licenses
- Further evolution and formalization of process and participation in projects involving core software (e.g., Linux, FireFox, Eclipse, etc.)
- Tension between developer community and vendors?
- Balkanization of Linux and other core products?
- Clash with Open Standards?
- Politicization (e.g., Red Flag)?
- Open Hardware? Open genetics? Open \_\_\_\_?





# Open Source v. Open Standards

---

- More on the licensing model: the “Open Standards Principles:”
  1. “ Licensees are free to use open source software for any purpose whatsoever.
  2. Licensees are free to make copies of open source software and to distribute them without payment of royalties to a licensor.
  3. Licensees are free to create derivative works of open source software and to distribute them without payment of royalties to a licensor.”



# Open Source v. Open Standards

---

4. Licensees are free to access and use the source code of open source software.
5. Licensees are free to combine open source and other software ”

*L. Rosen, former General Counsel for the Open Source Initiative*

As a result:

- No restrictions on use
- No restrictions on transfer
- No fees of any sort



# Open Source v. Open Standards

---

- What happens when:
  - An open source product needs to incorporate a standard developed by an SSO that permits RAND?
  - An SSO with a traditional IPR policy wants to develop standards that it wants to be supported by open source software?
  - An SSO with a traditional IPR policy wants to host an open source project itself?
- See the W3C and OASIS for two answers



# Open Source v. Open Standards

---

- A Cultural Divide:
  - ANSI Type participants:
    - Some market sectors have been historically tolerant of royalties
    - Some vendors participate hoping to get royalties
    - “Open Source isn’t a standard”
  - Open Source Advocates:
    - Revolutionary zeal
    - Our way or the highway



# A Quick note on SSO Economic Models

---

- Some rumblings about standards costs (e.g., aerospace)
- Some rumblings about monopolistic pricing of standards (sole source)
- Virtually all consortia give standards away (they want to encourage adoption)
- Open Source projects not only give the specification away, they give the product away
- Increasing expectations of free use
- Should standards sales subsidize non-standards activities?



# For Further Information:

---

- Open Source v. Open Standards

<http://www.consortiuminfo.org/bulletins/mar05.php#trends>

- Massachusetts and OpenDocument: A Brave New World?

<http://www.consortiuminfo.org/bulletins/sep05.php#feature>

- News Portal: Open Source/Open Standards

<http://www.consortiuminfo.org/news/cat.php?CID=27>

- OpenSourceLegal.org

<http://www.opensourcelegal.org>



# CONSORTIUM INFO.ORG

**GESMER UPDEGROVE LLP**

Andrew Updegrove

40 Broad Street

Boston MA 02109

T: 617/350-6800

F: 617/350-6878

<http://www.gesmer.com>

<http://www.consortiuminfo.org>

<http://www.opensourcelegal.org>

