



INTERNATIONAL
T R A D E
ADMINISTRATION

Development of standards and stakeholders involvement– Case USA

**Africa Regional Standards Organization
General Assembly
Durban, South Africa**

June 20, 2018

International Trade Administration (ITA) Mission

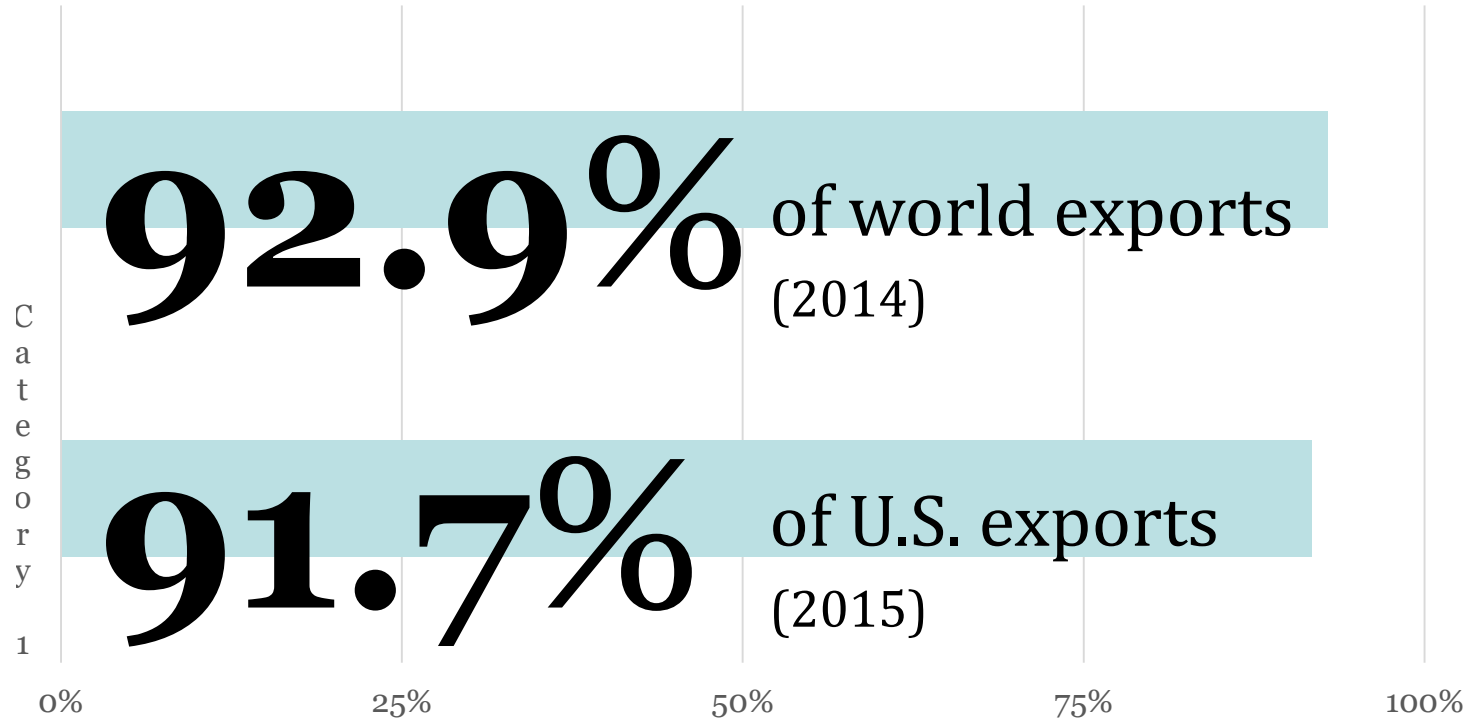


- strengthens the competitiveness of U.S. industry
- promotes trade and investment
- ensures fair trade through the rigorous enforcement of our trade laws and agreements
- works to improve the global business environment
- helps U.S. organizations compete at home and abroad

Why Standards Matter



Findings: Goods Exports Covered by WTO Notifications



Calculations based on WTO notifications from January 1, 2006 to August 18, 2015 by all WTO members

(Source: Okun-Kozlowicki, "Standards and Regulations: Measuring the Link to Goods Trade," June 2016)

U.S. Standards Approach



- Private sector-led, market driven and multi-path
- Often sector specific
- ANSI coordinates U.S. system
- Decentralized -250 standards development organizations (SDOs)
- Open participation, including non-U.S.
- Most other countries have a “top down” approach

U.S. Standards Approach



- National Technology Transfer and Advancement Act (NTTAA)
- OMB Circular A-119
- EOP Memo M-12-08 *Policy Principles for Federal Engagement in Standards Activities to Address National Priorities, White House Memo 2012*
- National Institute of Standards and Technology (NIST)

Standards Development and Stakeholders Involvement

- Escape Rescue Systems
- U.S. Government Approach to Building a 21st Century Grid
- Regional Cooperation – APEC

Standards Development and Stakeholders Involvement

Escape Rescue Systems

- External elevator for emergency evacuation in high rise building
- Clients and regulators said - need a recognized standard
- Identified National Fire Protection Association and ASTM
- Formed ASTM technical subcommittee
- Standards Institution of Israel.
- CEO became chairman of the technical subcommittee
- The Subcommittee approved the standards; NFPA incorporated into its codes



Source: ASTM International

Standards Development and Stakeholders Involvement

Escape Rescue Systems

Benefits:

- Market acceptance - Clients, regulators and labs accepted the innovative technology
- Standards serve to develop improvements and next generation
- Enables subcontracting manufacturing
- Doing business in Israel, India and South Korea

Source: ASTM International

Standards Development and Stakeholders Involvement

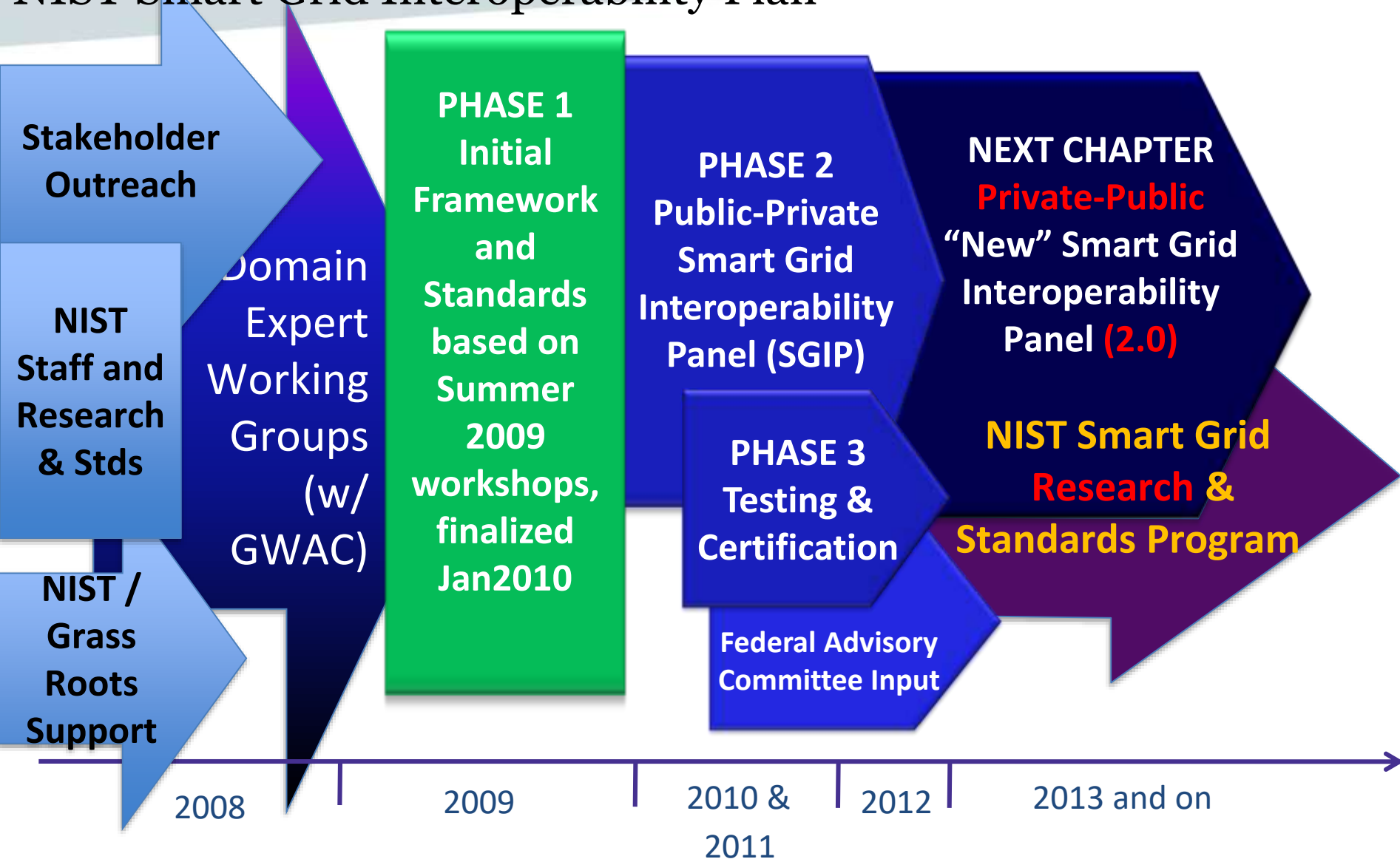
US Government Approach to Building a 21st Century Grid

- Energy Independence and Security Act 2007 (EISA)
- National Institute of Standards and Technology (NIST) coordinate the development of a framework for interoperability.
- 2009 Secretaries of Commerce and Energy convened industry
- NIST hosted 3 public workshops with 1500 participants, published 3 separate Federal Register notices, and utilized a web-based collaboration site (i.e., a “wiki”).
- NIST Framework and Roadmap for Smart Grid Interoperability Standards, 1.0., 2.0. 3.0
- NIST created the Smart Grid Interoperability Panel (SGIP).
- NIST and SGIP created a Catalog of Standards and NIST's "Identified Standards" – multiple standards

Standards Development and Stakeholders Involvement

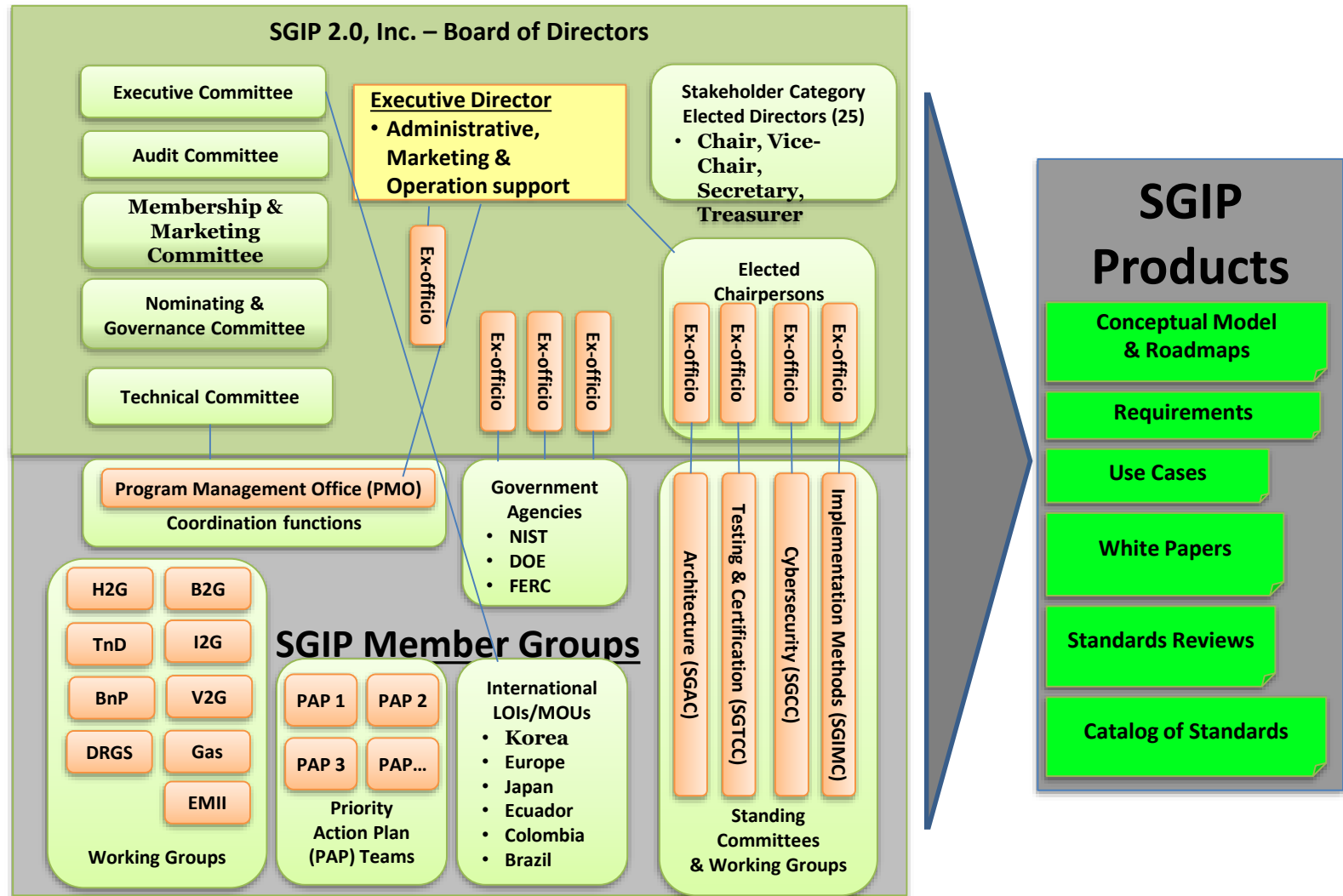
US Government Approach to Building a 21st Century Grid

NIST Smart Grid Interoperability Plan



Standards Development and Stakeholders Involvement

US Government Approach to Building a 21st Century Grid



Standards Development and Stakeholders Involvement

Facilitating trade in cybersecurity technologies & services

Regional Cooperation – APEC

Platform

- APEC
- Workshops – underscores benefits of a multi-stakeholder approach

Stakeholders

- Sub Committee on Standards and Conformance (SCSC) prioritizes standards and conformance to support the digital economy
- APEC SCSC and TEL to engage stakeholders
- APEC and ASEAN Government cybersecurity regulators, national standards bodies, standards development organizations
- Industry representatives

Output

- Application of Globally-recognized cybersecurity standards in the region facilitates trade
- Promotion of interoperable cybersecurity frameworks supports commerce

Standards Alliance

- Public Private Partnership – USAID + ANSI
- Reflects public-private model of the U.S. system, leveraging access to expertise in the U.S. private sector and government agencies for project activities
- Assists developing countries implement WTO's Technical Barriers to Trade (TBT) agreement
- Code of Good Practices for the adoption and application of Standards
- Promote trade and economic development
- 15 countries/regions: Initiated with ten (10) participating countries: CAFTA-DR, Colombia, EAC, Indonesia, Mexico, MENA, Peru, SADC, Vietnam, Yemen
- Expanded in 2016 to include 5 additional African countries - Cote D'Ivoire, Ghana, Senegal, Mozambique and Zambia



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Thank you!

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