



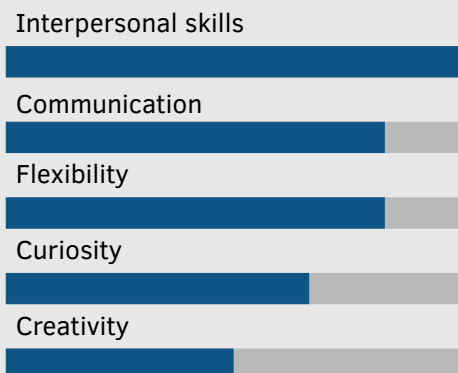
# Maxime Rosello

+33 626 797 907

## About me

Passionate about Technology & Innovation, with a strong background in Science Fundamentals and affinity for business and leadership, I am currently looking for a Manager position. I have a customer & application centric vision of the business and I am willing to contribute to the development of End-to-end solutions to grow market footprint and generate revenue.

## Soft Skills



(\*)[The skill scale is from 0 (Need to improve) to 6 (Proficient).]

## Experience

- 2022 - Now** Chief Technologist HP  
HP Technology representative within HP France Commercial Organization. Development of HP Strategic Vision for France Country in order to grow our business and increase revenue potential. New business incubations and technology development.
- 2020 - 2022** Presales Technical Consultant & Application Developer HP  
Assisting sales forces into selling Large Format printers and growing HP Funnel. Multiple role including business development, solution architecture & application engineering, training of various country TCs, sales forces, channel partners and end-customers.
- 2019 - 2020** Strategic Account Manager Print, HP  
Focal point between HP and Strategic Accounts. Leading cooperative projects and interactions: application development, strategy, forecast, sales enablement, service intervention, betas and early birds, KPI and data analysis.
- 2017 - 2019** R&D Writing System Engineer HP  
System Integration on HP Large Format Printers. Development and implementation of printmodes and alignment calibrations.

## Education & Former Experience

- 2017** Associate Researcher Umass Amherst  
*Rheology, Polymer Science, Microfluidics*  
Experimental study of the influence of polymer binders on rheological properties on inks and micro jetting properties.
- 2014 - 2016** Ph.D. Mechanical engineering France  
*Computational Fluid Dynamics, Rheology, Microfluidics, Continuous PIJ*  
Experimental and Numerical study of the breakup of micro piezo CIJ. Deterministic numerical description of jet shapes and breakup lengths as a function of various physical & chemical parameters.
- 2009 - 2013** M.Eng Fluid Mechanics France  
*Computational Fluid Dynamics, Energy, Fluid Processes, Microfluidics*
- 2009 - 2013** M.Sc Fluid Mechanics France  
*Combustion, Turbulence, Multiphase Flows, Thermodynamics*

## Community development

- 2022-now** Head of Pan-HP Metaverse Community. *xR, Web3, blockchain, virtual worlds, 3D design, software development.*
- 2021-2022** Head of HP Healthcare Technical Community. *Life sciences: medicine, biochemistry, physiology, genomics.*
- 2020 - 2021** Head of Global YEN EMEA.
- 2017 - 2019** Co-chair YEN Barcelona.