

# **PROPOSAL FOR A NEW FIELD OF TECHNICAL ACTIVITY**

PROPOSER:

## DATE OF CIRCULATION:

Click or tap to enter a date.

# **CLOSING DATE FOR VOTING:**

Click or tap to enter a date.

A proposal for a new field of technical activity shall be submitted to the Office of the CEO (to <u>tmb@iso.org</u>), which will process the proposal in accordance with <u>ISO/IEC Directives</u>, Part 1, Clause 1.5.

Furthermore, a proposal will be considered as complete if every information field is complete and follows the guidelines for proposing and justifying a new field of activity given in the <u>ISO/IEC Directives</u>, <u>Part 1</u>, <u>Annex C</u>.

## TITLE

(Please see the ISO/IEC Directives, Part 1, Annex C, Clause C.4.2)

### **Customer contact centres**

### SCOPE

(Please see the ISO/IEC Directives, Part 1, Annex C, Clause C.4.3)

Standardization in the field of the customer contact centres (CCC).

Excluded: Relevant work within the scopes of the following committees:

ISO/IECJTC1 (Information technology)

ISO/IEC JTC 1/SC 40 (IT service management and IT governance)

ISO/TC 176 (Quality management and quality assurance)

ISO/TC 176/SC 3 (Quality management and quality a ssurance — Supporting technologies) ISO/TC 312 (Excellence in service).

Note: In parallel, the proposed TC works in cooperation with existing committees on subjects that may support customer contact centres (CCC).

PURPOSE AND JUSTIFICATION (Please use the field immediately below or attach an annex.) (Please see the ISO/IEC Directives, Part 1, Annex C, Clause C.4.13)

Customer Contact Centres (CCC) is the organization that provides customer contact services, on behalf of a client organization to their customers. As a centralized and organized hub that manages a variety of communication channels, CCC serves as the nucleus of responsive and efficient customer service. It is a critical interface between businesses and their customers which provides customer contact services, on behalf of a client organization, to their customers. The Global Customer Engagement Report indicated over 52% of customers are likely to stop interaction with clients if they experienced repeated frustration when communicating with a business or service provider. CCCs handle a wide array of customer communications including but not limited to phone calls, emails, text or SMS, social media messages, online chat, and even postal mail.

SAC

CCC has been broadly applied in both business and public sectors where organizations interact with customers to address inquiries, provide support, and offer services. Some common areas in the business sector where CCCs are widely utilized include retail, telecommunications, financial services, e-commerce, healthcare, hospitality and tourism, technology and software, education, and insurance. Building up customer awareness and expectations is the basis for the continuous success and development of all types of organizations. In countries like the Philippines, India, Mexico, Colombia, and South Africa, CCCs have become an important source of employment and income. According to the report by market research firm Frost & Sullivan, the global CCC market was worth over \$220 billion in 2019 and is expected to exceed \$800 billion in 2027.

CCC has contributed to several United Nations Sustainable Development Goals (SDGs) through their interactions, practices, and impact on various stakeholders. CCC contributes to gender equality, decent work and economic growth by creating jobs, providing training and offering fair employment practices, especially in developing countries.

In the six years since the publication of ISO 18295-1:2017 and ISO 18295-2:2017, the standards have been widely used, providing effective guidance for developing the CCC. However, with the development of technology and industry practice, new features and trends have emerged in CCCs. Consequently, the existing standards are no longer able to respond to and guide certain practices. As CCC continues to adapt and evolve to meet the changing needs of customers and businesses, it's necessary to establish a new TC to reflect current situations and meet the market demand.

The CCC has undergone significant changes over the past seven years (2017-2024). Here are some key differences compared to seven years ago:

- Omnichannel Support: CCC have evolved from primarily offering phone support to providing omnichannel communication options. Omnichannel provides better customer-centric solutions while customers also expect seamless interactions across various channels such as voice calls, emails, chatbots, social media, and mobile apps. These approaches ensure customers engage with businesses through their preferred methods and resolve the issue in the shortest time frame.
- Self-Service Options: With the upgrade of information collection and resolution, CCC has expanded self-service options, allowing customers to find information and resolve issues independently through knowledge bases, FAQs, and interactive tools.
- Digitalization and Artificial Intelligence (AI): The relentless wave of digitalization has made an indelible mark on the realm of the CCC, ushering in a transformative era of unprecedented convenience and efficiency. The integration of cutting-edge technologies, such as AI-powered chatbots, omnichannel communication platforms, and data analytics, has redefined the way businesses interact with their customers. This digital revolution has streamlined processes, enabling seamless transitions between communication channels and expediting issue resolution. With the power of automation, routine queries are swiftly addressed, allowing human agents to focus on more complex and personalized interactions. Meanwhile, organizations and agents have started to emphasize the combination of AI with human assistance to manage the accuracy of response. As digitalization continues to reshape CCCs, the result is a heightened level of customer engagement, enhanced satisfaction, and a dynamic framework that adapts to the evolving preferences of today'stech-savvy consumers. The interaction of chatbots and artificial intelligence (AI) has become more prevalent in CCC services. The generation of the se technologies facilitates the process of routine inquiries, provides quick responses, and assists human agents, enhances efficiency and customer satisfaction.
- Emphasis on customer experience: Customers could be in different situations. For example, vulnerable customers may require all-round customer services and this leads to a trend of delivering inclusive services at all stages of the consumer journey to increase customer experience. Multilingual customer support is another key factor to enhance the customer experience to an unprecedented level. This creates a sense of trust in the customer service that they receive, thus fostering a positive customer-company relationship. Leveraging multilingual CCC services also unlock the door to increase sales and revenue as it opens different regions and cultures while also creating a variety of opportunities for growth.
- Data Analytics: CCC is increasingly harnessing the power of data analytics to gain insights into customer behavior, preferences, and pain points. Analyzing customer data helps identify trends,

optimize processes, and provide proactive support to anticipate customer needs, which also drives informed decision-making and personalized customer interactions.

- Personal Data Privacy and Security: the landscape of the CCC has been profoundly shaped by the escalating emphasis on personal data privacy and security. As consumers become increasingly conscious of the importance of safeguarding their sensitive information, CCC has had to adapt and fortify its practices to ensure the utmost protection of customer data. This trend has ushered in a new era of transparency, stringent data management protocols, and enhanced cybersecurity measures within these centers. From stringent encryption methods to comprehensive employee training, the focus on personal data privacy and security has not only become a regulatory necessity but a critical component of building trust and credibility with customers. As organizations prioritize the safeguarding of personal information, CCC plays a pivotal role in maintaining the delicate balance between providing exceptional service and upholding the sanctity of individual privacy.
- Remote Workforce: The COVID-19 pandemic has accelerated the adoption of remote work in CCCs. Organizations or agents are leveraging cloud-based technologies and collaboration tools to enable them to work remotely while maintaining productivity and ensuring seamless customer service. On the other hand, organizations' or agents' availability and adherence shall become an important metric to ensure the consistency of customer contact service.
- Social Media Engagement: Social media has become a critical channel for customer interactions. CCC actively monitors and engages with customers on various social media platforms.
- Automation and Workforce Management: Advanced workforce management tools, such as Interactive Voice Response (IVR) and Automatic Call Distributors (ACD), help optimize agent scheduling, workload distribution, and performance tracking, leading to better efficiency and agent engagement.
- Agent skillset Intelligence: The revolution of the above new technologies leads to the upgrade of agent skillsets. For example, Alibaba's intelligent customer service robot, Xiaomi, handles 98% of the online service demands on the Taobao and Tmall platforms since 2019, which is equivalent to the workload of 100 thousand human customer service representatives. In recent years, over 200 thousand customer service representatives have transformed into AI Trainers in Alibaba. Not only at Alibaba, but an increasing number of companies are beginning to utilize innovative intelligent technologies to achieve cost reduction and efficiency enhancement in their CCC area. Meanwhile, agent training has evolved to emphasize emotional intelligence and empathy, ensuring the interactions are not just efficient but also emotionally supportive to customers.
- Diversification of clients or agents: The expansion of the CCC brings various scales of clients or agents involved. CCCs for different scales shall reflect differences, as different-sized clients or agents have variations in resources, needs, and strategies, leading to distinct designs and operations of their CCCs.

In light of the above changes, CCC may encounter challenges such as standardizing the omni-channel, balancing efficiency and customer experience with using AI, ensuring compliance with data security and privacy regulations, maintaining service quality across all interactions to ensure customers receive consistent service and information regardless of the channel they use. Therefore, further standardization of CCC operations, services, training, and management has become crucial to ensure consistent and exceptional customer experiences across all channels and interactions.

The proposed TC will benefit the development of the CCC:

- provides a standard framework that ensures consistency in processes, terminology, service quality, and operational efficiency;
- -
- builds up connections with organizations to maintain high standards and deliver consistent and reliable support;
- streamlines workflows and leads to faster issue resolution and cost savings;
- matches services providers and clients more effectively;
- promotes research and innovation in CCC industry development;
- facilitates collaboration and knowledge sharing among industry experts, professionals, and stakeholders;

- provides valuable recommendations on the adoption and implementation of emerging technologies relevant to CCCs, such as AI-powered chatbots, voice recognition, data analytics tools, and omnichannel platforms.

Overall, the proposed TC support expects to collectively manage the impacts on business practice, technologies, and customer behavior towards CCCs and will play a crucial role in driving standardization, fostering collaboration, promoting innovation, and advocating for the industry. These activities ultimately contribute to the growth, efficiency, and effectiveness of CCCs, benefitting both clients and the customers they serve.

Note: SAC had internal consultation with SABS, the secretariat of the former ISO/PC 273(Customer contact centers). On March 14th, 2024, SABS confirmed and agreed that SAC would submit a new TC proposal on the "Customer contact centers" to ISO.

**PROPOSED INITIAL PROGRAMME OF WORK** (Please use the field immediately below or attach an annex) Please see the <u>ISO/IEC Directives</u>, Part 1, Annex C.4.4 and C-4.5)

For each item, the initial work programme shall define the deliverable type and target dates. The initial work programme shall also assign priorities to the different items.

The proposed TC prioritizes the following items to be standardized:

1. Maintenance of ISO 18295 series

Maintenance of ISO 18295-1: 2017 Customer contact centres — Part1: Requirements for customer contact centres

Maintenance of ISO 18295-2 : 2017 Customer contact centres — Part2 : Requirements for clients using the services of customer contact centres

2. General and basic standards

Customer contact centres - Vocabulary

Customer contact centres — Indicators for customer contact centres

3. Standards related to operation management

Customer contact centres — Guidelines for performance evaluation of customer contact centres

Customer contact centres — Guidelines for lean services for customer contact centres

4. Illustrative examples of Customer Contact Centres for industries Customer contact centres —Illustrative examples for retailing industry Customer contact centres —Illustrative examples for banking industry Customer contact centres —Illustrative examples for aviation industry Customer contact centres —Illustrative examples for public sector

The deliverable types can be IS, TS, TR or PAS.

# RELATION OF THE PROPOSAL TO EXISTING INTERNATIONAL STANDARDS AND ON-GOING STANDARDIZATION WORK

The proposer has checked whether the proposed scope of the new committee overlaps with the scope of any existing ISO or IEC committee or JTC1 sub-committee

- □ If an overlap or the potential for overlap is identified, the affected committee has been informed and an agreement has been reached between proposer and committee on
  - i. modification/restriction of the scope of the proposal to avoid overlapping,
  - ii. potential modification/restriction of the scope of the existing committee to avoid overlapping.
- □ If agreement with the existing committee has not been reached, please explain why the proposal should be approved.

Click or tap here to enter text.

Have proposals on this subject been submitted into an existing committee and rejected? If so, what were the reasons for rejection?

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# LISTING OF RELEVANT DOCUMENTS (SUCH AS STANDARDS AND REGULATIONS) AT INTERNATIONAL, REGIONAL AND NATIONAL LEVEL

(Please see the ISO/IEC Directives, Part 1, Annex C, Clause C.4.6)

#### ISO standards:

ISO 18295-1 : 2017 Customer contact centres — Part1 : Requirements for customer contact centres ISO 18295-2 : 2017 Customer contact centres — Part2 : Requirements for clients using the services of customer contact centres

#### **European Standards:**

CWA 14087:2000 European Call Centre Standards for Training and Qualification - Customer Contact Representative Competences

National and sectoral standards:

GB/T 32315-2015 Basic requirements for bank industry customer service center GB/T 32312-2015 Service evaluation index specification for customer service center of bank industry SB/T 11221-2018 Technical requirements for customer service professional

#### Referring books:

Contact Center Management on Fast Forward – Succeeding in the New Era of Customer Experience, Brad Cleveland, Fourth Edition, ICMI, division of Informa PLC (United State) Your Call is Important to Us, Laura Penny, Crown Publishers (United State)

LISTING OF RELEVANT COUNTRIES WHERE THE SUBJECT OF THE PROPOSAL IS IMPORTANT TO THEIR NATIONAL COMMERCIAL INTERESTS (Please see the <u>ISO/IEC Directives</u>, Part 1, Annex C, Clause C.4.8)

Argentina, Australia, Austria, Brazil, Canada, China, Colombia, Czech Republic, France, Germany, India, Italy, Japan, Korea, Malaysia, Mexico, Norway, Pakistan, Philippines, South Africa, Spain, Sweden, Switzerland, United Kingdom, USA and other countries related to CCC

LISTING OF RELEVANT EXTERNAL INTERNATIONAL ORGANIZATIONS OR INTERNAL PARTIES (OTHER THAN ISO AND/OR IEC COMMITTEES) TO BE ENGAGED AS LIASONS IN THIS WORK (Please see the ISO/IEC Directives, Part 1, Clause C.4.9)

**External International Organizations:** 

International Customer Service Association (ICSA): A professional association focused on customer service excellence and providing resources for CCCs.

Customer Experience Professionals Association (CXPA): An organization dedicated to advancing the field of customer experience management and offering networking and educational opportunities.

Contact Center World: A global association that promotes best practices in customer service and organizes conferences and awards programs.

ICMI (International Association of Customer Management) : ICMI is an international organization focused on providing customer service and support, providing training, certification, research and resources to help CCCs achieve excellence.

COPC (Customer Operations Performance Center): COPC is an international organization that provides operations management and quality management standards to help CCCs improve efficiency, service quality and customer satisfaction.

#### **IDENTIFICATION AND DESCRIPTION OF RELEVANT AFFECTED STAKEHOLDER CATEGORIES** (Please see <u>ISO Connect</u>)

|  | Benefits/Impacts/Examples   |
|--|---|
| Industry and commerce – large industry | Efficient operations: large enterprises can ensure<br>alignment between different teams and departments,<br>reduce confusion and duplication, and improve overall<br>efficiency.  |
|  | Consistent quality of service: help ensure that CCCs provide consistent, high-quality service.  |
|  | Improve customer satisfaction: By establishing<br>standardized processes, large enterprises are better<br>able to identify and meet customer needs, providing<br>fast and accurate solutions that enhance customer<br>satisfaction and loyalty. |
|  | Examples:   |
|  | Sykes   |
|  | TeleTech  |
|  | Concentrix (formerly Convergys)   |
|  | Conduent  |
| Industry and commerce – SMEs           | Data and Analytics: better understand customer needs, behaviors, and trends and use that data to make more informed business decisions.   |
|  | Technology integration and innovation: enterprises<br>can more easily integrate different technologies and<br>systems, improving business efficiency and customer<br>experience.  |
|  | Customer trust and reputation: When SMEs follow<br>industry standards and best practices, customers are<br>more confident in delegating their needs to companies<br>and trusting them to deliver reliable service.                              |
|  | Examples: Small and medium-sized customer contact centers   |

| Government |   |
|------------|---|
|            | Im proved regulatory effectiveness: provide a clear<br>frame of reference and guidelines for government<br>departments to regulate the CCC industry.<br>Optimize resource allocation: more effectively collect<br>and analyze the relevant data of the CCC industry,<br>understand the development of the industry, and<br>provide a basis for policy formulation and resource<br>allocation.   |
|            | Examples:   |
|            | National and local governments  |
| Consumers  | Uniform quality of service: establish consistent service<br>standards and processes to ensure that every<br>consumer can enjoy the same level of service quality.<br>Improve service efficiency: optimize the operation and<br>management of CCCs and improve service efficiency.<br>Provide complaint and resolution channels: submit<br>complaints or feedback through standardized<br>channels, get fair handling and timely response, and<br>enhance consumers' trust and satisfaction with the<br>CCC. |
|            | Example:<br>All consumers related to customer contact<br>services   |
| Labour     |   |
|            | Clear job requirements: clearly understand their job<br>responsibilities, tasks and goals, reducing uncertainty<br>and confusion at work.   |
|            | Unified training and development: receive<br>standardized training courses, learn job-related skills<br>and knowledge, and obtain corresponding career<br>development opportunities through standardized<br>assessment and certification.   |
|            | Improve productivity: more efficient in dealing with customer issues, providing support and resolving queries.  |
|            | Example:<br>Customer contact center practitioners   |

| Academic and research bodies     | Consistency of research data: obtain consistency of   |
|----------------------------------|---|
|                                  | data related to the CCC industry.   |
|                                  | Reproducibility research: conduct similar studies at<br>different times and places to verify and confirm the<br>results of previous studies.  |
|                                  | Policy and regulatory support: provide data and<br>insights about the CCC industry, help governments<br>and regulators better understand the needs and<br>challenges of the industry, and formulate<br>corresponding policies and regulations to promote the<br>healthy development of the industry.                                |
|                                  | Example:  |
|                                  | Research bodies engaged in CCCs   |
| Standards application businesses | Reduce training costs and risks: New employees can<br>get started quickly by learning standardized applied<br>business processes, reducing reliance on experienced<br>employees and training time.  |
|                                  | Support technology innovation and automation: better integrated and interworking, sharing information and automating processes.   |
|                                  | Regulate industry competition and cooperation: All<br>enterprises and institutions can operate according to<br>the same standards, follow the principle of fair<br>competition, and provide a consistent quality of<br>service.   |
| Non-governmental organizations   | Harmonization of processes and operations: help<br>establish uniform processes and practices to ensure<br>that different teams or regions work in the same way.<br>Providing reference and guidance: provide reference<br>and guidance to ngos to help them assess their<br>business performance and develop im provement<br>plans. |
|                                  | Example:<br>NGOs providing customer contact centre service  |
| Other (please specify)           | None  |
|                                  |   |

# EXPRESSION OF LEADERSHIP COMMITMENT FROM THE PROPOSER

(Please see the ISO/IEC Directives, Part 1, Annex C, Clause C.4.12)

SAC has committed to managing the secretariat of the proposed TC.

The proposer confirms that this proposal has been drafted in compliance with iso/iec directives, part 1, annex c

## SIGNATURE OF THE PROPOSER

SAC

# COMMENTS OF THE ISO CENTRAL OFFICE (IF ANY)

Click or tap here to enter text.



# FORM A – ISO/CS INITIAL ASSESSMENT –TS/P ON COSTUMER CONTACT CENTRES

# The ISO/CS initial assessment

- The ISO/CS initial assessment will facilitate the evaluation process for TMB, which will occur during the 4-week review period.
- TPMs will work with the leadership team of relevant committees to provide factual/neutral feedback for this initial assessment. It is the role of the leadership team to provide feedback on behalf of the committee, and proposals will not be distributed widely to the entire committee.
- The ISO/CS initial assessment will only be shared with the TMB during the 4-week review.

## Proposer's response

- Prior to the circulation of their proposal for the 4-week review, the proposer will have the opportunity to review the feedback provided during the ISO/CS initial assessment.
- The ISO/CS initial assessment will be completed within a maximum period of 4 weeks.

# ISO/CS initial assessment and proposer response

| Consulted groups          | Q1.Overlap?     | Q2.Concise description   | Q3.Recommended Mitigation   | Q4.Other general recommendations   | Proposer response  | Proposers' recommended mitigation  |
|---------------------------|-----------------|--|---|--|--|--|
| ISO/IEC JTC1/SC40 WG 3    | Yes             | The following elements of the scope "Customer Contact Centres (CCC) is the in-house or<br>outsourced organization that provides customer contact services,"should be excluded from<br>the scope of the new TC, as the work is within the scope of ISO/IEC JTC1 SC40 WG3<br>Information technology — IT Enabled Services-Business Process Outsourcing (ITES-BPO).   | Collaboration between committees via the internal liaisons  | <ol> <li>The new TC should focus on the customer contact center<br/>as a vertical sector and avoid "outsourcing" since it's<br/>under scope of SO/IEC JTC1 SC40 WG3 Information<br/>technology — IT Enabled Services-Business Process<br/>Outsourcing (ITES-BPO);</li> <li>The changes illustrated in the proposal have overlapping<br/>with ISO/IEC TS 30105-9:2023 Information technology —<br/>IT Enabled Services-Business Process Outsourcing (ITES-<br/>BPO) lifecycle processes — Part 9: Guidelines on<br/>extending process capability assessment for digital<br/>transformation<br/>(https://www.iso.org/obp/ui/en/#iso:std:iso-<br/>iec:ts:30105:-9:ed-1:v1:en), please avoid.</li> </ol> | The technical aspects covered by ISO/IEC JTC 1 has been<br>excluded from the scope.<br>The mention of "outsourcing" in the document is to<br>illustrate the type of customer contact centres. The scope<br>of the proposed TC does not involve information<br>technology, in particular IT Enabled Services-Business<br>Process Outsourcing (ITES-BPO).<br>The trends and changes mentioned in the justification and<br>purpose in the document are in line with the trends faced<br>by the customer contact centres industry, aiming to<br>illustrate the significant changes that the customer contact<br>centres industry has undergone in the past 7 years. The<br>scope the proposed TC is clearly different from ISO/IEC JTC<br>1/SC 40/WG 3. The proposed TC focus on the vocabulary,<br>requirements, guidance, and practices for customer<br>contact centres, as well as requirements and guidance for<br>clients using the services of customer contact centres, not<br>involve information technology, as can be seen from the<br>proposed initial work programme.<br>For example, ISO/IEC TS 30105-9:2023 is applicable to the<br>service provider, not to the customer.<br>Related standards developed in ISO/IEC JTC 1/SC 40/WG 3<br>will be directly referenced where necessary to avoid<br>overlap.  | The technical aspects covered by ISO/IEC JTC 1/SC 40 (IT service<br>management and IT governance) are excluded from the scope.<br>Internal liaison with ISO/IEC JTC 1/SC 40 will be established once the new<br>TC is established to facilitate collaboration, and Joint Working Groups<br>(JWG) will be established to jointly study or develop projects of mutual<br>interest or relevance.<br>Remove "in-house or outsourced" from the definition of customer<br>contact centres and other description of "outsourcing" in the document.                                  |
| ISO/IEC JTC 1/SC 40/WG 2  | Yes             | A customer contact centre, while the Form 1 focuses on technology and management (e.g., omnichannel, self-service, AI, social media, agent skill set, remote workers, etc), is used for providing support and resolution of inquiries, issues, events, and requests. The benefits clearly point to service quality and using a standardized process ("standard framework that ensures consistency in processes, terminology, service quality, and operational efficiency" as well as "leads to improved service quality and customer satisfaction"). These are the fundamental elements within ISO/IEC 20000-1.<br>A contact from a customer when something has gone wrong (incident management), ongoing issues (problem management), general requests for new services/features (service request management), etc. are typical actions at a CCC. While ISO/IEC 20000-1 does not specifically call out a 'service desk' or call centre as a process or function (it is discussed in other parts of the 20000 series), there is a point of contact within any service organization, either in-sourced or outsourced, to get consumer assistance, which is the consumer-facing entry into Incident/Problem/Service Request Management. This is one key element of service management – consumer satisfaction with the services delivered (and one of those services is consumer support). | Collaboration between the committees via Joint Working Group(s)<br>Several different options could be chosen here it needs to be clear of<br>the intent of this new document – if it's only to describe how to handle<br>the various new technologies to either connect with a CCC or physically<br>build a CCC, then ISO/IEC 20000-1 should be noted that the underlying<br>processes of handling consumer contact has been defined within ISO/IEC<br>20000-1 (and the family of standards) and clearly state that handling<br>incidents, requests, problems is <u>outside the scope</u> of this proposal<br>If the focus of this document is to define a standardized process for<br>addressing consumer inquiries, incidents, events, etc, then ISO/IEC<br>20000-1 should be clearly referenced, and <u>no new process</u> should be<br>developed.<br>If this document goes forward (and it's a good option), it just needs to be<br>very clear what is included and not and provide the necessary links to the<br>already published materials to support the full set of activities at a CCC. | <ul> <li>Customer satisfaction has been called out – there are several current documents dealing with this topic, specifically:</li> <li>TC 312 – Excellence in Service (ISO 23592) – this group should be contacted to discuss the depth of service excellence/customer satisfaction</li> <li>TC 176 – Quality Management – The 10000-series on Customer Satisfaction (ISO 10000-1, 10000-2, 10000-3, 10000-4)</li> <li>If this document intends to describe a full support process, then there needs to be directly collaboration with JTC 1/SC 40/WG 2 as this work has already been done. There needs to be careful information production to avoid duplication and inconsistency.</li> </ul>    | The trends and changes mentioned in the justification and<br>purpose in the document are in line with the trends faced<br>by the customer contact centres industry, aiming to<br>illustrate the significant changes that the customer contact<br>centres industry has undergone in the past 7 years. The<br>scope the proposed TC is clearly different from ISO/IEC JTC<br>1/SC 40/WG 2. The proposed TC focus on the vocabulary,<br>requirements, guidance, and practices for customer<br>contact centres, as well as requirements and guidance for<br>clients using the services of customer contact centres, not<br>involve information technology, as can be seen from the<br>proposed initial work programme.<br>Related standards developed in ISO/IEC JTC 1/SC 40/WG<br>2, ISO/TC 176 and ISO/TC 312will be directly referenced<br>where necessary to avoid overlap.  | The technical aspects covered by ISO/IEC JTC 1/SC 40 (IT service<br>management and IT governance), ISO/TC 176 (Quality management and<br>quality assurance), ISO/TC 312 (Excellence in service) are excluded from<br>the scope.<br>Internal liaison with ISO/IEC JTC 1/SC 40 will be established once the new<br>TC is established to facilitate collaboration, and Joint Working Groups<br>(JWG) will be established to jointly study or develop projects of mutual<br>interest or relevance.   |
| ISO/IEC JTC1/ SC 40       | Yes             | Significant portions of the work of SC40, including the WG2 and WG3 work plus the IT governance and Data governance could provide both underlying foundational standards but also skills and knowledge to progress this work across multiple groups  | Collaboration between the committees via Joint Working Group(s)<br>Ongoing discussion between JTC1/SC40 and any new group in this area<br>would be advised to ensure that the ISO/IEC standards in this area can<br>provide foundational standards of use plus identify any specific areas of<br>further development  | Collaboration across topic between JTC1/SC40 and any future<br>group would be beneficial to both the experts taking part but<br>also the market of Customer contact centres. Avoidance of<br>conflicting or confusing messages and standards can be<br>avoided by early and regular discussion and collaboration at<br>an early stage. JTC1 SC40 and its Working Groups would be<br>keen to participate in any early discussions to identify where<br>collaboration would be most beneficial.  | The proposed TC focus on the vocabulary, requirements,<br>guidance, and practices for customer contact centres, as<br>well as requirements and guidance for clients using the<br>services of customer contact centres, does not involve IT<br>service management and IT governance, as can be seen<br>from the proposed initial work programme.<br>Once IT, such as IT service management, IT enabled<br>services - business process outsourcing related<br>requirements and provision are involved, existing<br>standards will be directly referenced.  | The technical aspects covered by ISO/IEC JTC 1/SC 40 (IT service management and IT governance) are excluded from the scope.<br>Internal liaison with ISO/IEC JTC 1/SC 40 will be established once the new TC is established to facilitate collaboration, and Joint Working Groups (JWG) will be established to jointly study or develop projects of mutual interest or relevance.  |
| ISO/TC 176/SC 3           | Yes             | It is in scope for ISO 176/TC 3. Although the tick box nominates ISO 176/TC 3 as excluded.<br>The proposed TC lists "establishes better practices for customer interactions and leads to<br>improved service quality and customer satisfaction" as a benefit which overlaps with a benefit<br>of ISO 9000 series of documents.   | Collaboration between committees via the internal liaisons<br>The overlap is not considered to have significance for ISO 176 TC 3 due to<br>continuance as the proposal seeks to simply review ISO 18295-1:2017 and<br>ISO 18295-2:2017.<br>Note: if these documents are management system standards the proposal<br>should include them being restructured to meet Harmonised Structure<br>requirements.'  | Body of the document indicates it is an external international<br>organisation to be engaged as liaisons in work. This has been<br>filled out incorrectly as the form indicates in this section that<br>the liaisons should be other than ISO and/or IEC committees<br>(refer ISO/IEC Directives, Part 1, Clause C.4.9).   | The proposed TC focuses on Customer contact centres<br>services and operations management and has excluded<br>ISO/TC 176/SC 3 (Standardization that support specific<br>components in excellence in all types of organizations in<br>the field of quality management and quality assurance)<br>from the scope, as can be seen from the proposed initial<br>work programme.<br>In our view, the aim and benefit of most of the service<br>standard will promote the improvement of service quality<br>and customer satisfaction. The benefit of "establishes<br>better practices for customer interactions and leads to<br>improved service quality and customer satisfaction" listed<br>in the document is only to show the benefit and<br>importance of establishing TC. There is no intention of<br>making relevant or repetitive standards.<br>However, we will remove the benefit of "establishes better<br>practices for customer interactions and leads to improved<br>service quality and customer satisfaction" from the<br>document to avoid potential overlap.<br>About <b>Other general recommendations,</b> we guess it<br>may refer to "LISTING OF RELEVANT EXTERNAL<br>INTERNATIONAL ORGANIZATIONS OR INTERNAL PARTIES<br>(OTHER THAN ISO AND/OR IEC COMMITTEES) TO BE<br>ENGAGED AS LIASONS IN THIS WORK (Please see the<br>ISO/IEC Directives, Part 1, Clause C.4.9)" in the document,<br>we accepted the recommendations, and deleted the<br>content of "ISO Technical Committees". | Internal liaison with ISO/TC 176/SC 3 will be established once the new TC is established to facilitate collaboration.<br>Joint Working Groups (JWG) may be established to jointly study or develop projects of mutual interest or relevance.<br>The note is noted, the benefit of "establishes better practices for customer interactions and leads to improved service quality and customer satisfaction" listed in the document is removed, and the "ISO Technical Committees" listed in the relevant external international organizations or internal parties is removed. |
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