There isn’t a single area of modern life that’s not impacted by standardization. From the products, services, and technologies we all depend on, to the systems, processes, and safety measures that protect and enhance our lives – standards and conformity assessment are truly everywhere. And to ensure they keep pace with the rapidly changing world, thousands of dedicated experts and volunteers in every technology and industry area work together to create responsive standardization solutions that best meet the needs of U.S. citizens, business, industry, and government.

As the coordinator and the voice of this diverse and effective system, the American National Standards Institute (ANSI) is proud to highlight its recent achievements in fostering collaborative, cross-sector solutions for a wide array of national and global priorities. The mini-icons that appear throughout this 2014-15 Annual Report represent just a sample of the breadth of our community’s cooperative work on standards and conformance activities, providing a window on the standardization initiatives making the world a safer, better place.
Kevan P. Lawlor  
Chair of the Board

It is an honor to have been named chair of the ANSI Board of Directors in 2015. While I’ve been an active Board member and leader for a decade, the chair position inspires an even greater commitment to the progress of the Institute, its membership and initiatives, and the greater standardization community.

This is a particularly exciting time to be involved in the strategic management of the Institute, as growth and expansion are high on the agenda. Notably, the successful establishment of Workcred as an autonomous but ANSI-affiliated organization and the development of a foundational framework for its progress are remarkable achievements.

In 2014 the Institute identified a critical need for greater clarity and transparency in the U.S. credentialing system as part of efforts to strengthen the workforce and promote job growth. Hundreds of thousands of certificates, licenses, certifications, diplomas, and other types of credentials are out there, in every industry, touting their ability to expand career opportunities and deliver skilled workers. But how does a student, job-seeker, or employer assess how they measure up to the hundreds of other similar-sounding offerings? And how can anyone determine what skills, knowledge, or job opportunities they actually represent?

This confusion and lack of transparency in the credentialing marketplace are what Workcred has already begun to address. With its governance structure and an initial strategic plan set, the organization was granted Section 501(c)(3) tax-exempt status by the District of Columbia in 2015. And Workcred is now actively engaged in building strategic partnerships to strengthen the U.S. workforce by improving the credentialing system, ensuring its ongoing relevance, and preparing employers, workers, educators, and governments to use it effectively. As president and CEO of NSF International and throughout my years with ANSI, I have seen first-hand the value of quality credentialing programs – whether in food safety, quality management, water treatment, or any industry area – in fostering a skilled workforce that matches the needs of employers. With the impressive leadership, collaboration, and staff support already focused on results and action, there is no doubt that Workcred can make a tremendous impact.

Like Workcred, none of ANSI’s diverse initiatives would get off the ground without the expertise and dedication of our network of thousands of individuals working in collaboration. I would like to extend my sincere thanks to all the members and volunteers for their commitment. I look forward to many years working closely with all of you, along with the rest of the Board and ANSI staff. One of the main responsibilities as chair is to guide and strategically position the Institute for long-term success, and I would like to take this opportunity to express gratitude to my predecessors, Mary Saunders and Jim Paul ey, for their dedication and success in that regard over the past three years.

ANSI will continue to identify opportunities where we can support standards and conformance activities that address global priorities, and we are proud to do so in close partnership with our members. By working together, we can develop strategic solutions that serve the interests of our community and our nation, and improve safety and well-being around the world.

Kevan P. Lawlor

4  2014-2015 ANSI ANNUAL REPORT
Thinking back to when I first became involved with standardization work, it is amazing to notice how much the community has changed. While standards developing organizations and conformity assessment bodies used to focus on highly industry-specific issues and challenges, today's standardization priorities frequently cross industries, applications, and borders. This evolution highlights the critical and growing importance of ANSI's role as the coordinator of such a diverse and dynamic system, and our commitment to its future.

One of the most unique and valuable aspects of the U.S. standardization system is its reliance on the collaboration of everyone with a stake in an issue. When all interests participate, the standards and conformance solutions developed are responsive, powerful, and able to address a broad array of national and global priorities. And whether through the development of strategic partnerships, outreach to new constituents, or leadership in addressing community-wide issues, safeguarding that system is at the top of ANSI's own list of priorities.

The issue of standards incorporated by reference (IBR) into legislation continues to present challenges, and ANSI works every day to ensure that government, industry, and the public recognize the invaluable contributions of the U.S. voluntary standardization system. Through active monitoring, outreach, and communication, ANSI has demonstrated a consistent and responsive voice that has helped the community maintain its strong position. For example, in late 2014 the National Archives and Records Administration (NARA)’s Office of the Federal Register (OFR) issued a final rule stating that voluntary consensus standards IBR-ed into government laws and regulations shall be “reasonably available” to interested parties. OFR declined to strictly define “reasonable availability,” preferring instead to maintain flexibility and allow agencies to work directly with standards developing organizations and other publishers to make the material available. This is exactly what ANSI had suggested in our testimonies and official submission to the government, and in all of our comments and meetings with stakeholders. Further, OFR stated that requiring that all IBR-ed materials be available for free would “compromise the ability of regulators to rely on voluntary consensus standards, possibly requiring them to create their own standards, which is contrary to the NTTAA and the OMB Circular A-119.”

This was a positive development for the standardization community and for the public-private partnership. Now, as the OMB Circular A-119 revision process continues, ANSI will continue to follow the issue very closely and lead outreach and communication to government, our members and stakeholders, and the public. We believe that the ANSI IBR Portal at ibr.ansi.org, which was recently expanded, is an effective solution to a complex problem. It’s a win for government agencies, it’s a win for SDOs, and it’s a win for standards users. It shows that our community is responsive to the information needs of the public.

I would like to offer a special thanks to our Board chair, Kevan Lawlor, for taking the helm and providing strong leadership on behalf of ANSI and the community. Thank you also to our interim chair, Mary Saunders, who stepped up when we needed her for a smooth and successful transition. And finally, to the thousands of dedicated individuals at the core of ANSI’s work, thank you all for everything you do to help foster the standardization solutions that make the world a safer, better place.

S. Joe Bhatia
President and Chief Executive Officer
ANSI's strategic priorities are intended to position the Institute for the long term, and reflect the needs of our community, the administration, policy makers, and industry. The following highlights actions on several top priorities over the past year.

Lead Standards Initiatives That Address National and Global Priorities and Enhance U.S. Competitiveness

ANSI's standards coordination work continually evolves to respond to the needs of the nation and world, strengthen U.S. competitiveness, and fuel business growth and innovation. The successful establishment of Workcred as an affiliated 501(c)(3) organization and initiation of its work to strengthen the U.S. credentialing system was just one among a wide range of standards coordination initiatives impacting numerous priority areas this year. Another new project with tremendous potential to improve lives – all over the world – is ANSI's work toward a "reinvented toilet." Over 2 billion people have no access to clean, safe toilets, posing major health and safety risks. The World Health Organization (WHO) estimates that lack of access to safe, clean toilets contributes to an estimated 1 million preventable deaths per year, primarily from dysentery-like diarrheal diseases. Following the development of a successful proposal, ANSI received a $2 million grant from the Bill & Melinda Gates Foundation to support the development of the first international standard for widely deployable next-generation toilet technologies to improve the lives of millions in areas of need worldwide.

Nanotechnologies are fueling powerful medical and scientific advancements and spurring business growth in nearly every industry sector. To promote U.S. work in nanotechnology standardization and educate stakeholders about its major impact on innovation, the ANSI Nanotechnology Standards Panel (ANSI-NSP) recently launched a quarterly newsletter. Among the recent successes highlighted was the U.S. Food and Drug Administration's (FDA) adoption of a Technical Specification (TS) developed by the International Organization for Standardization (ISO) Technical Committee (TC) 229 on Nanotechnologies, Working Group (WG) 3, Health, safety and environment, currently under U.S. leadership, as part of an update to the FDA's List of Recognized Standards. The U.S. Technical Advisory Group (TAG) to ISO TC 229 – accredited and administered by ANSI – has been highly effective in advancing strong U.S. positions to ISO as TC 229’s prodigious work continues to grow.

Responding to a continued worldwide focus on strategies and standards for smarter cities, the ANSI Network on Smart and Sustainable Cities (ANSSC) established a monthly webinar series featuring high-level experts in urban infrastructure and sustainable development. Recent events focused on findings from the American Planning Association (APA) Smart Cities and Sustainability Task Force; City Protocol, a collaborative innovation framework for city solutions; and the LEED Neighborhood Development (LEED-ND) Rating System.

Following the ANSI Homeland Defense and Security Standardization Collaborative's (HDSCCs) hosting of a Roundtable on InterAgency Board for Equipment Standardization and Interoperability (IAB) Standards Needs, the group published a follow-up report outlining critical standardization needs related to emergency response equipment and training and all-hazards incidents. And continuing its work on another national priority, the ANSI Energy Efficiency Standardization Coordination Collaborative (EESCC) began phase two of its work by initiating action on the 125 recommendations presented in its 2014 Standardization Roadmap: Energy Efficiency in the Built Environment, and supporting the development of standardization activities. A free webinar highlighting this work allowed new stakeholders to engage with the collaborative and share information on their own related activities.

Serve as a Bridge between Public-Sector Policies and Private-Sector Solutions

Public-private partnerships are a critical component of ANSI’s most successful initiatives, and notable among them is the Standards Alliance. Launched in 2013 and now fully active, the Alliance is a partnership between ANSI and the U.S. Agency for International Development (USAID) to provide capacity-building assistance to developing countries. This year the Standards Alliance carried out a tremendous amount of work promoting the coordination of standardization to support trade and development in regions across the world. Successful activities in Africa, the Americas, and Asia focused on reducing technical
barriers to trade and saw strong participation from industry and government agencies. And in addition to hosting a U.S.-Southern African Development Community Exchange on Good Regulatory Practice, ANSI worked with USAID to carry out training in Lesotho designed to help Lesotho, Malawi, and Zambia enhance their participation in international standards development. In another strong example of the public-private partnership in action, ANSI organized a workshop on electric vehicle standardization in Beijing under the U.S.-China Standards and Conformance Cooperation Program, with support from the U.S. Trade and Development Agency (USTDA) as well as private-sector sponsors.

Outreach to Capitol Hill and dialogue with government leaders are always strong focuses for ANSI. The Institute hosted a Hill event – attended by over 150 Congressional staffers and participants – for discussion of standards issues related to global supply chain priorities such as worker safety, anti-bribery, food safety, and global cookstoves. In addition, more than 50 Congressional staffers attended another Hill event held in support of the U.S. Celebration of World Standards Day that provided a user-friendly look at how standards and conformance foster the technological innovations and safety measures citizens rely upon in their homes. On the executive side, Lloyd Whitman, assistant director for nanotechnology at the White House Office of Science and Technology Policy (OSTP), spoke at the ANSI Board of Directors 2014 end-of-year meeting, stressing the Administration’s strong focus on science, technology, and U.S. innovation – the core of U.S. standardization activities. And ANSI hosted multiple inter-agency meetings of federal representatives for information exchange on credentialing, food safety, and other accreditation-related priorities.

Jim Matthews of Corning Incorporated continues his second term as vice-president of the IEC and chair of the IEC Standardization Management Board (SMB). ANSI’s vice president of accreditation continues to serve as ISO CASCO Chairman, through 2015. Randy Dougherty of ANAB is the chair of the International Accreditation Forum (IAF), and Peter Unger of A2LA serves as chair of the International Laboratory Accreditation Cooperation (ILAC).

From the technical perspective, the U.S. participates in 80% of the work of ISO and 93% of the IEC, through the U.S. National Committee (USNC). This year the USNC increased its participation to a record of 163 approved U.S. TAGs, and serves as the Secretariat for 23 IEC TCs or Subcommittee (SCs). In addition, U.S. individuals chair 35 IEC TCs or SCs. In ISO, the U.S. leads 116 TC or SC activities and holds 107 TC or SC Secretariats and 487 Working Group (WG) convenorships. To ensure strong national participation continues, ANSI collaborated with U.S. interests to facilitate the formation of 12 new U.S. TAGs to ISO committees and identified 6 additional subject areas for ongoing efforts. And to attract and inspire the next generation of standardization leaders, the USNC/IEC held an Emerging Professionals Webinar highlighting the benefits of active participation in international standards and conformity assessment work to young professionals.

The U.S. maintained its long-term leadership of the prolific ISO/IEC Joint Technical Committee 1 (JTC 1), Information Technology, with ANSI holding the Secretariat and Karen Higginbottom of Hewlett-Packard continuing her unprecedented third three-year term as chair. Among numerous accomplishments, ISO/IEC JTC 1 announced the creation of two Working Groups (WGs) focused on standardization in connection with big data (under U.S. convenorship) and the Internet of Things.

In regional activities, the ANSI president and CEO was reelected to serve a second term as the president of COPANT, demonstrating the U.S.’s commitment to international standardization and to its important trade partners in the region. During the 2014 General Assembly in Cuba, COPANT signed an agreement of mutual cooperation with the Forum of IEC National Committees of the Americas (FINCA) that is expected to lead to greater involvement of COPANT member nations in the development of IEC international standards.

There is more to international standardization...
than ISO and IEC; at the core of the U.S. system is the recognition of multiple paths to global relevance. ANSI strives to strengthen and communicate that message in support of the many U.S.-based organizations working to develop international standards and assert leadership in the standardization community. In one notable example, in 2015 the Institute developed a Q&A document designed to help domestic and international stakeholders gain a fuller understanding of the U.S. standardization system, published concurrently with a similar document from the European Standards Organizations (ESOs).

**Boost Bilateral Relationships in Key Market Sectors**

Working to strengthen global market access through standardization is critical to U.S. competitiveness and a key priority for the Institute. Continually a major focus for U.S. businesses’ global operations, China has been reforming its standardization processes with the goal of streamlining the system and adjusting the roles of the government and the private sector. The ANSI president and CEO met with top officials from the Chinese standardization agencies in Beijing to discuss China’s plan and increase U.S.-China cooperation. As changes progress, ANSI has been keenly monitoring the reform and keeping members informed of key notices whenever appropriate.

In terms of facilitating trade, this year the Institute has been more active than ever on the ground in China. As part of a cooperative initiative with USTDA, ANSI hosted its thirteenth workshop under the U.S-China Standards and Conformity Assessment Cooperation Program (SCCP). These workshops – along with regular events hosted by ANSI’s China Roundtable and other outreach activities with key Chinese standardization, business, and government leaders – provide powerful opportunities for ANSI members to build relationships, increase knowledge, and gain traction in China. And to raise awareness of these activities, a new ANSI in China newsletter was launched, providing ANSI members with information on standards and trade-related developments in China and opportunities for engagement and access.

Well beyond China, ANSI strengthened relationships with counterpart organizations and other key officials around the world to boost bilateral cooperation and promote reduction of trade barriers. For example, ANSI, the General Bureau of Standards of the Mexican Ministry of Economy (DGN), and COPANT co-organized a Standards Alliance workshop in Mexico on best practices in conformity assessment. The Standards Alliance also hosted a North American Conference on Good Regulatory Practices and Regulatory Cooperation in conjunction with Mexico’s Secretariat of Economy (SE) and Federal Regulatory Improvement Commission (COFEMER) and the Canadian Department of Foreign Affairs, Trade and Development (DFATD).

**Respond to Member and Industry Needs and Increase Access and Communication**

ANSI continually strives to enhance its member and customer experience and provide constituents with the needed tools to become more effective stewards for standardization within their own organizations. In the first major step in the Institute’s comprehensive web overhaul, an initial redesign of ANSI.org was launched with significant visual and technical improvements including a modernized look and a new platform making the site more reliable, secure, manageable, and extendable. ANSI also redesigned and expanded its Standards Portal resource for global business with a new easy-to-navigate interface, and signed an implementation plan with Brazil to expand the portal to include U.S.-Brazil trade resources.

To help ensure that U.S. participants in ISO activities maintain strong engagement and are up-to-date on ANSI and ISO policies and procedures, ANSI implemented and tracked compliance to free webinar training requirements for U.S. TAG administrators and ANSI-delegated ISO Secretariats. Other webinar opportunities outlined the process and meaning of the American National Standard (ANS) designation and reviewed the audit and reaccreditation processes – two of the key checks-and-balances of the ANS process. ANSI also issued three new guidance documents for ANSI-Accredited Standards Developers related to the ANSI Essential Requirements and the importance of lack of dominance, balance, and use of electronic systems.

The Institute has increasingly prioritized the use of surveys and other outreach methods to assess member interest and satisfaction with events in order to strategically shape topics and agendas for meetings and online discussions. In one example, ANSI held teleconferences and provided resource materials to educate representatives of the U.S.
Government Accountability Office (GAO) on the value of ANSI accreditation and the ANS process in relation to a new federal initiative for a sex offender tracking system. And in response to growing interest in the services sector, the Institute planned a 2015 ANSI Conference on Standards and the Service Economy as part of World Standards Week 2015.

Expand Accreditation Services and Program Recognition

ANSI’s accreditation programs continue to expand and earn powerful recognition from organizations and governments domestically and around the world. South Carolina, Iowa, Tennessee, and Delaware adopted food protection manager certification requirements that are aligned with the Institute’s personnel certification accreditation program. Maricopa County, AZ, now recognizes ANSI-accredited food handler training certificates in its requirements, and similar legislation is pending in North Carolina and Texas. ANSI was selected by the Textile Exchange to accredit certification bodies that operate certification programs in accordance with a Textile Exchange Content Claim Standard (CCS). And ANSI was selected as the accreditation body for the International Sustainability and Carbon Certification (ISCC) system for sustainability and greenhouse gas emissions related to biomass products.

Further expanding the global reach of effective third-party accreditation, the International Accreditation Forum (IAF) extended recognition of ANSI’s accreditation program for product certification bodies to include the GlobalGAP food safety standard in ANSI’s signatory status for the Multilateral Recognition Arrangement (MRA) based on another successful assessment by their peers. ANSI signed a memorandum of understanding (MoU) with the Association of Colombian Flowers Exporters to accredit certification bodies to Florverde – a Colombian flower certification scheme based on an agricultural responsibility standard, sustainability and environmental practices, and national regulations. And in an effort aimed at strengthening bilateral partnerships for global climate action, ANSI and the Mexican accreditation agency signed an MOU agreeing to harmonize their accreditation processes for greenhouse gas programs.

In addition, ANSI and its affiliate ANAB (ANSI-ASQ National Accreditation Board) signed an MOU with the Utilities Communication Architecture International Users Group (UCAIug) for an ANSI accreditation program that will be a requirement for certification bodies and laboratories in the UCAIug “Green Button” ITCA (Interoperability Test & Certification Authority) program for consumer energy-usage information. And as part of the U.S. Celebration of World Accreditation Day, ANSI and ANAB co-hosted a free webinar highlighting the important role of accreditation in the health and social care industries.

Engage New Constituents and Strengthen ANSI’s Role in the Standards Ecosystem

One of the most important ways that the Institute works to ensure we maintain a robust and effective U.S. standardization system is through the engagement of the next generation. This year ANSI expanded its StandardsLearn.org and StandardsBoostBusiness.org websites to include original content dedicated to Young Emerging Professionals and Students (YES). New materials were also added to the free standards learning resources at ansi.org/students, designed to make standards more accessible, understandable, and even fun.

The ANSI Joint Task Force on Emerging Professionals (JTF-EP) – a collaboration of the ANSI Committee on Education (CoE) and the USNC/IEC – released a survey to gauge interest in a proposed mentoring program for emerging standards professionals. The Institute also worked directly with leadership at the University of Michigan to engage faculty and students and expand their knowledge of ANSI and standardization.

In an ongoing effort to ensure the Institute’s own long-term viability, ANSI implemented a number of strategic recommendations developed via Board task groups. Based on key stakeholder input and data analysis, these strategies are intended to increase the efficiency, effectiveness, and financial stability of the Institute for years to come.

Strong participation and leadership are critical to our system. Collectively, the standardization community must focus on maintaining and building our membership and engagement. By making our community more inclusive and friendly, ANSI is committed to helping newcomers feel welcome so that they’ll engage with our activities, and perhaps even become the strong future leaders in standards policy we need to make the world a safer, better place.
## Membership and Activities by the Numbers  As of July 15, 2015

### Membership

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>1,073</td>
<td>Total ANSI Members</td>
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<tr>
<td>605</td>
<td>Company Members</td>
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<tr>
<td>343</td>
<td>Organizational Members</td>
</tr>
<tr>
<td>64</td>
<td>Government Members</td>
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<tr>
<td>23</td>
<td>Educational/Institutional Members</td>
</tr>
<tr>
<td>38</td>
<td>International Members</td>
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### ISO Activity

ANSI Participation in the International Organization for Standardization (ISO)

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>586</td>
<td>Participating “P” Memberships</td>
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<tr>
<td>222</td>
<td>Technical Advisory Groups</td>
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<tr>
<td>32</td>
<td>U.S.-Administered Technical Committee (TC) Secretariats</td>
</tr>
<tr>
<td>79</td>
<td>U.S.-Administered Subcommittee (SC) Secretariats</td>
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<tr>
<td>117</td>
<td>U.S.-Held Chairmanships</td>
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</table>

### USNC/IEC Activity

USNC Participation in the International Electrotechnical Commission (IEC)

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
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</thead>
<tbody>
<tr>
<td>163</td>
<td>Participating “P” Memberships</td>
</tr>
<tr>
<td>163</td>
<td>Technical Advisory Groups</td>
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<tr>
<td>12</td>
<td>U.S.-Administered TC Secretariats</td>
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<td>11</td>
<td>U.S.-Administered SC Secretariats</td>
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<tr>
<td>35</td>
<td>U.S.-Held Chairmanships</td>
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### ANS & ASDS

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<tr>
<th>Code</th>
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<td>240</td>
<td>ANSI-Accredited Standards Developers (ASDs)</td>
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<td>11,368</td>
<td>Approved American National Standards (ANS)</td>
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### ANSI Accredited Bodies

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<tr>
<th>Code</th>
<th>Description</th>
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<tbody>
<tr>
<td>81</td>
<td>Product Certification Programs</td>
</tr>
<tr>
<td>4</td>
<td>Eco-labelling Eligible Scheme Owners</td>
</tr>
<tr>
<td>51</td>
<td>Personnel Certification Programs</td>
</tr>
<tr>
<td>25</td>
<td>Greenhouse Gas Validation and Verification Programs</td>
</tr>
<tr>
<td>36</td>
<td>Certificate Programs</td>
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### ANAB Accredited Bodies

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<th>Code</th>
<th>Description</th>
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<tr>
<td>70</td>
<td>Quality Management Systems Certification Bodies</td>
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<tr>
<td>55</td>
<td>Environmental Management Systems Certification Bodies</td>
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<tr>
<td>228</td>
<td>Other Management Systems Accreditations</td>
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<tr>
<td>798</td>
<td>Laboratories</td>
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<tr>
<td>49</td>
<td>Inspection Bodies</td>
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<tr>
<td>22</td>
<td>Reference Material Producers</td>
</tr>
<tr>
<td>14</td>
<td>Proficiency Testing Providers</td>
</tr>
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</table>
DESCRIPTION OF ORGANIZATION

The American National Standards Institute (ANSI) is a 501(c)3, not-for-profit organization. In fulfilling its mission, ANSI:

- Is recognized by both the public and private sectors as the policy and coordination forum for the U.S. standards and conformity assessment community.
- Approves standards as American National Standards (ANS) and safeguards the integrity and value of the ANS designation by requiring openness, balance, due process, consensus, and transparency to all directly and materially affected interests.
- Is the U.S. national member body to the International Organization for Standardization (ISO), the International Electrotechnical Commission (IEC, via the U.S. National Committee), and other non-treaty regional and international standards and conformity assessment organizations, facilitating access by U.S. parties and promoting U.S. interests.
- Accredits standards developers, U.S. Technical Advisory Groups (TAGs) to ISO, and conformity assessment bodies.
- Offers accreditation programs for organizations that certify products and personnel; bodies engaged in the validation and verification of carbon emissions data and carbon offsets; organizations that issue education and training certificates to workers; certification bodies assessing eco-labeling and environmental declarations; and, through the affiliate ANSI-ASQ National Accreditation Board (ANAB), management systems certification bodies, testing and calibration laboratories, inspection bodies, reference material producers, and forensics testing agencies.
- Coordinates efforts in the marketplace to make products and systems safe, efficient, and globally relevant.
- Provides a means for assessing the need for new standardization activities and promotes the resolution of identified needs.
- Interfaces with U.S. and other governments on standards and conformity assessment issues, and on technology; health, safety, and the environment; and global market access and TBT issues.
- Provides a central resource for timely, relevant, and easily accessible information and education on standards, conformity assessment programs, and related activities in the U.S. and abroad.
## FINANCIAL POSITION
as of December 31, 2014 and 2013

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<tr>
<th></th>
<th>2014</th>
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<tr>
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<td>Publications and royalties</td>
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<td>Program support, accreditation, dues, and other</td>
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<td>Prepaid expenses and other assets</td>
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<td>Prepaid pension costs</td>
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<td><strong>Liabilities</strong></td>
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<td>Accounts payable and accrued expenses</td>
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<td>Deferred dues and fee income</td>
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<td>Unrestricted:</td>
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<td>Operating fund</td>
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<td>$(977,655)</td>
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<td>Board-designated permanent reserve</td>
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<tr>
<td>Total unrestricted</td>
<td>6,876,763</td>
<td>7,001,160</td>
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<td>Temporarily restricted</td>
<td>220,312</td>
<td>253,589</td>
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<tr>
<td><strong>Total net assets</strong></td>
<td>$7,097,075</td>
<td>$7,254,749</td>
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<tr>
<td><strong>Total liabilities and net assets</strong></td>
<td>$23,851,960</td>
<td>$20,695,310</td>
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## STATEMENT OF ACTIVITIES
### as of December 31, 2014 and 2013

<table>
<thead>
<tr>
<th></th>
<th>Summarized Information 2014</th>
<th>%</th>
<th>Summarized Information 2013</th>
<th>%</th>
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<tr>
<td><strong>Revenue</strong></td>
<td></td>
<td></td>
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<tr>
<td>Membership dues and assessment fees</td>
<td>$ 6,082,593</td>
<td>16%</td>
<td>$ 5,908,112</td>
<td>16%</td>
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<td>Publications</td>
<td>21,676,254</td>
<td>55%</td>
<td>20,777,721</td>
<td>57%</td>
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<td>Accreditation services</td>
<td>7,567,045</td>
<td>19%</td>
<td>6,985,621</td>
<td>19%</td>
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<tr>
<td>International standards programs</td>
<td>1,107,882</td>
<td>3%</td>
<td>870,975</td>
<td>3%</td>
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<td>Fee-based programs</td>
<td>2,573,157</td>
<td>7%</td>
<td>1,942,739</td>
<td>5%</td>
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<tr>
<td><strong>Total operating revenue</strong></td>
<td>$ 39,006,931</td>
<td>100%</td>
<td>$ 36,485,168</td>
<td>100%</td>
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<tr>
<td><strong>Expenses</strong></td>
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<td>Program expenses:</td>
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<tr>
<td>Publications</td>
<td>$ 12,452,090</td>
<td>32%</td>
<td>$ 12,160,864</td>
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<td>Accreditation services</td>
<td>6,742,975</td>
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<td>6,694,990</td>
<td>18%</td>
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<td>International standards programs</td>
<td>4,115,610</td>
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<td>4,002,254</td>
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<td>ISO/IEC dues</td>
<td>2,649,127</td>
<td>7%</td>
<td>2,484,625</td>
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<td>Governance</td>
<td>1,275,276</td>
<td>3%</td>
<td>1,166,658</td>
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<td>Fee-based services</td>
<td>3,006,320</td>
<td>8%</td>
<td>1,987,507</td>
<td>6%</td>
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<td>Federation promotion</td>
<td>705,427</td>
<td>2%</td>
<td>678,381</td>
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<td>Government affairs</td>
<td>478,062</td>
<td>1%</td>
<td>489,632</td>
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<td><strong>Total program expenses</strong></td>
<td>$ 31,424,887</td>
<td>$ 29,664,911</td>
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<td>Supporting services:</td>
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<td>Membership and administration</td>
<td>710,970</td>
<td>2%</td>
<td>739,086</td>
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<td>Management and general</td>
<td>6,422,329</td>
<td>17%</td>
<td>6,055,728</td>
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<tr>
<td><strong>Total supporting services</strong></td>
<td>$ 7,133,299</td>
<td>$ 6,794,814</td>
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<tr>
<td><strong>Total operating expenses</strong></td>
<td>$ 38,558,186</td>
<td>100%</td>
<td>$ 36,459,725</td>
<td>100%</td>
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<td><strong>Change in net assets from operations</strong></td>
<td>448,745</td>
<td>25,443</td>
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<tr>
<td><strong>Non-operating activities</strong></td>
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<tr>
<td>Net investment return</td>
<td>$ 326,836</td>
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<td>$ 803,176</td>
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<td>General Meetings (PASC/PAC - 2013)</td>
<td>(150,061)</td>
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<td>(38,267)</td>
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<td>Post-retirement-related changes other than net periodic post-retirement cost</td>
<td>(933,255)</td>
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<tr>
<td><strong>Total non-operating activities</strong></td>
<td>$ (606,419)</td>
<td>$ 614,848</td>
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<tr>
<td><strong>Change in total net assets</strong></td>
<td>(157,674)</td>
<td>640,291</td>
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<tr>
<td><strong>Net assets, beginning of year</strong></td>
<td>7,254,749</td>
<td>6,614,458</td>
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<tr>
<td><strong>Net assets, end of year</strong></td>
<td>$ 7,097,075</td>
<td>$ 7,254,749</td>
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</table>
The American National Standards Institute (ANSI) Federation comprises over 1,000 companies, government agencies, standards developing organizations, professional societies, trade groups, consumer representatives, academics, international bodies, and individuals. Via this diverse network of members, ANSI represents the interests of more than 125,000 companies and 3.5 million professionals worldwide. Since 1918 the Institute has endeavored to facilitate the partnerships and foster the standardization initiatives that help make the world a safer, better place.

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American Chemistry Council
American Composites Manufacturers Association
American Concrete Institute
American Council of Independent Laboratories
American Dental Association
American Express Information Technology Department
American Express Travel Related Services Company, Inc.
American Fence Association
American Forest and Paper Association
American Gas Association
American Gear Manufacturers Association
American Glovebox Society
American Health Information Management Association
American Imaging Management
American Institute of Aeronautics and Astronautics
American Institute of Baking
American Institute of Steel Construction
American International Group, Inc.
American Iron and Steel Institute
American Ladder Institute
American Nuclear Society
American Nurses Association
American Optometric Association
American Orthotic and Prosthetic Association
American Petroleum Institute
American Society for Clinical Pathology
American Society for Nondestructive Testing
American Society for Quality
American Society of Agricultural and Biological Engineers
American Society of Baking Engineers
American Society of Civil Engineers
American Society of Crime Laboratory Directors
American Society of Landscape Architects
American Society of Mechanical Engineers
American Society of Plumbing Engineers
American Society of Safety Engineers
American Type Culture Collection
American Water Works Association
American Welding Society
American Wind Energy Association
American Wood Council
American Wood Protection Association
AmericanHort
AmSpec LLC
AOAC International
APA – The Engineered Wood Association
APCO International – Association of Public Safety Communications Officials International
APPA – Leadership in Educational Facilities
Apparatus, Inc.
Apple, Inc.
Appvion
AQS Management Systems, Inc.
Archer Daniels Midland Company
Architectural Doors Factory
Architectural Woodwork Institute
ARMA International
Armstrong World Industries, Inc.
The Art and Creative Materials Institute, Inc.
Artisan Partners LP
ARUP Laboratories
Ashland, Inc.
ASHRAE
ASIS International
ASQ National Accreditation Board
Associated Air Balance Council
Associated Builders and Contractors
Associated Laboratories Inc.
Association for Challenge Course Technology
The Association for Packaging and Processing Technologies
Association for Rubber Products Manufacturers
Association for the Advancement of Medical Instrumentation
Association of Commercial Diving Educators
Association of Energy Engineers
Association of Equipment Manufacturers
Association of Home Appliance Manufacturers
Association of Home Equipment Educators
The Association of International Product Marketing and Management
Association of Pool and Spa Professionals
Association of Strategic Alliance Professionals
Assurant Corporation
ASTM International
Atlas Lighting Products, Inc.
Australian Pipeline Valve
Auto Glass Safety Council
Automation Solutions of America
Automotive Industry Action Group
Automotive Lift Institute
Autonomous Solutions Inc.
Avanade, Inc.
Avon Protection Systems
AWS Truepower, LLC
B11 Standards Inc.
The Babcock and Wilcox Company
Babcock Canada
Baccus Global
Baker and McKenzie Global Service
Baltimore Police Department
Bank of America
Bank of Hawaii
Banner Engineering
Barrick Gold Corporation
Barron Wehmiller Companies, Inc.
Bashlin Industries, Inc.
Battery Council International
Bausch and Lomb Incorporated
BBA Aviation USA, Inc.
BD
Bel Fuse Inc.
Bellino Srl
Benedictine University
Bentley Systems Incorporated
Benz Research and Development
BIC Corporation
BICSI, Inc.
BIFMA International
Bio-Rad Laboratories
Bioanalytical Systems
Biscayne Press Inc.
Biskan Inc.
Borg Warner Inc.
Bosch Rexroth Corporation
Bostic Manufacturing Company
Bostitch
Bourns Inc.
Bridgeport Company
Brody
Brooks and Associates
Brooks Automation Inc.
Broxton
Brower Engineering
Brown Stove Works
Brunswick Corporation
Bryan Safety
Buck Consultants
Buckeye Chemical
Buckeye Tech
Bucyrus International Inc.
Budapest University of Technology and Economics
Buellton
Bulldog Gear
Bulldozer
Bullseye
Burlington Industries
Burroughs Corporation
Burr-Kit Industries
Burr-Kit Laboratories
Butte-Glenn Community College
C
CACI International, Inc.
Cadence Design Systems, Inc.
California Independent System Operator Corporation
California Lottery
California State University – Office of the Chancellor
Cannondale Sports Unlimited
Canon USA Inc.
The Capital Group Companies
Caradigm USA LLC
Cargill Inc.
Caribbean Crane Inspection and Certification Bureau, Inc.
The Carpet and Rug Institute
Carter Machinery Company, Inc.
Casaba Security
Cascade Microtech
Cast Iron Soil Pipe Institute
Castle Worldwide
Caterpillar Inc.
CDL Research and Development Group, LLC
Cedar Crestone, Inc.
The Center for Responsible Enterprise and Trade
Center Point Energy
Central Station Alarm Association
CERA C-Cure Co., Ltd.
certified Automotive Parts Association
CGFNS International
CH2M HILL – NBG
The Chamberlain Group, Inc.
Channellock Inc
Charleston Area Medical Center
Chelan County Power
The Chubb Corporation
Ciber, Inc.
Ciena Corporation
Cisco Systems, Inc.
Citigroup Technology Inc.
City of Grand Rapids
Classic Industries
The Clearing House
Clinical and Laboratory Standards Institute
Cloverdale Equipment Co.
Clydesdale Consulting
CM Services, Inc.
CNA
Coachella Valley Water District
College of American Pathologists
Colorado Bureau of Investigation
Columbus McKinnon Corporation
Comau Inc.
Combe Incorporated
Commission on Accreditation of Ambulance Services
Commission on Accreditation of Medical Transport Systems
Commissioning Agents Inc.
Commonwealth of Massachusetts
CommVault Systems Inc.
Compassion International
ComplianceSigns
Composite Panel Association
Compressed Air and Gas Institute
Compressed Gas Association
Computer Science Corporation
Computershare Inc.
ComRent International
Concrete Reinforcing Steel Institute
Connections IT Services LLC
Connector Manufacturing Co.
Consumer Electronics Association
Consumer Federation of America
Consumers Union of the United States, Inc.
ContiTech
Contract Pharmaceuticals Limited Canada
Contreras Legal Strategy LLC
Conveyor Equipment Manufacturers Association
Cool Roof Rating Council
Cornell University – Environmental Health and Safety
CoServ
Cotterman Company
Cotton Incorporated
Council of American Survey Research Organizations
Covance Inc.
Crane Inspection and Certification Bureau
Crane Institute Certification
Crane Power Line Safety Organization
Cross Bore Safety Association
CSA Group
CSI Telecommunications, Inc.
CSST – Centre de Documentation
Cushman and Wakefield Inc.
Custom Protect Ear, Inc.
CVS Caremark Corporation
Cypress Semiconductor Corp.
Dade Moeller and Associates
Decision Sciences International Corporation
Deere and Company
Dell Inc.
Delmarva Foundation Inc.
Deloitte and Touche
Delphi Automotive Systems, LLC
Delta Dental of California
Dental Trade Alliance
Design Chain Associates, LLC
Detector Electronics Corp.
Diageo
Diageo Americas
DICKEY-john Corporation
Dieslins and Associates Inc.
Dimensional Metrology Standards Consortium, Inc.
Discover Financial Services
Diversified Inspections/TL
Division 9 Commercial, Inc.
Document Center Inc.
The Doe Run Company
Dolby Laboratories Inc.
Donaldson Company, Inc.
Door and Access Systems Manufacturers Association
Dow Corning Corporation
DPI Laboratory (Dongguan) Limited
DQS (Pty) Ltd.
DRI International, Inc.
Duke Energy
Dun and Bradstreet
DuPont Engineering
Dynabrade, Inc.
Ecore International
Edison Electric Institute
Educational Testing Service
EHealth Data Solutions, LLC
EIFS Industry Members Association
Eiko, Ltd.
Electric Power Research Institute
Electrical Apparatus Service Association
Electronic Components Industry Association
Electronic Security Association
Electroswitch Corporation
Elite Electronic Engineering Inc.
Emblem Health
EMC Corporation
Emergency Management Accreditation Program
Emerson Electric Co.
Emser Tile LLC
EMSL Analytical, Inc.
Encore Wire Corporation
Energistics Consortium
Energy Solutions Inc.
Enfield Technologies
Engineering Automation Technology Limited
Enviro-Management and Research, Inc.
Environ International Corp.
EOS/ESD Association, Inc.
Eramet, Inc.
Ergon Inc.
Ericsson Inc.
Erie Indemnity Company
Ernst and Young
ESI
Essential Dental Systems
European Institute for Export Compliance
Evonik Corporation
Exelon Corporation
Experian
Express Calibration Services
ExThera Medical Corporation
Exxon Mobil Corporation
F
Factory Automation Systems
Fairview Health Services
Family Farms Group
Family Health International
Faxitron Bioptics, LLC
FC Frost Ltd.
Fenestration Testing Lab, Inc.
The Fertilizer Institute
The Fiber Optic Association
Financial Information System for California
Financial Services Technology Consortium
First Environment, Inc.
FIS Global
Fisher-Price, Inc.
Flextronics
Florida Department of Law Enforcement
Florida Hospital
Fluid Controls Institute
Flushmate
FM Approvals
Formark Kraftgrupp AB
Franklin Manufacturing Inc.
Frasca International
Freddie Mac
Freeport McMoRan Sierrita Inc.
Freescale Semiconductor Inc.
Fujitsu America, Inc.
Fulbright and Jaworski LLP
G
GS Engineering Solutions
Garmin International
Gartner, Inc.
<table>
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<th>Company/Institution</th>
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<tbody>
<tr>
<td>Geico Corporation</td>
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<td>Gemological Institute of America</td>
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<td>Genentech</td>
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<td>Institute of Environmental Sciences and Technology</td>
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<td>Institute of Inspection, Cleaning and Restoration Certification</td>
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<td>Institute of International Container Lessors</td>
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<tr>
<td>International Academy of Business and Financial Management</td>
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<tr>
<td>International Association for Continuing Education and Training</td>
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<td>International Society of Arboriculture</td>
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<tr>
<td>International Society of Automation</td>
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<td>International SOS Government Services, Inc.</td>
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<td>IntraLinks</td>
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<td>Invertix Corporation</td>
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<tr>
<td>Investment Industry Regulatory Organization of Canada</td>
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<td>Iowa DCI Crime Laboratory</td>
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<td>IPC – Association Connecting Electronics Industries</td>
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<td>iRobot Corporation</td>
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<td>Islamic Society of North America</td>
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<td>Itron, Inc.</td>
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<td>J.C. Renfroe and Sons, Inc.</td>
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<td>Janssen Pharmaceuticals Inc.</td>
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<td>JEDEC Solid State Technology Association</td>
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<td>Jenner and Block LLC</td>
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Jessup Manufacturing Company
JLG Industries
Joint Committee on Standards for Educational Evaluation

K
K&S Associates, Inc.
Kaiser Permanente
Kavi Corporation
Keenan and Associates
Keller and Heckman LLP
Keysight Technologies, Inc.
Kimberly Clark
Kinetico Incorporated
Kipor Power Systems
Kirk Key Interlock Company LLC
Kitchen Cabinet Manufacturers Association
Klein Tools Inc.
Kreg Tool Company

L
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Lear Corporation
LED Roadway Lighting Ltd.
Legg Mason Inc.
Legrand – Electrical Wiring Systems
Leonardo Academy
LG&I Forensic Engineering, P.C.
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Liberty Mutual Group
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Lifecore Biomedical
Lionbridge Capital, SAS
LipoScience, Inc.
LMS Group of Certification Bodies
Logitech
Long Beach Police Department
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Lutron Electronics Co. Inc.
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M
The M Companies
M J W Corporation Inc.
MA Mortenson
Magna Services Inc.
MagTek Inc.
Main Street Checks Inc.
Maine State Police Crime Laboratory
Makita USA
ManageMen, Inc.
Mantenimiento y Construcciones, S.A.
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Market Strategies International
The Masonry Society
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The McKiel Group
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Memorial Medical Center of West Michigan
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Mettler Toledo Inc.
MHI
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Minnesota State Colleges and Universities
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Moody’s Corporation
Motorola Mobility LLC
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MsysCertification
MTC Holding Corporation
MVP Group International
Myraqa, Inc.

N
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NASDAQ
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National Association of Manufacturers
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National Commission for the Certification of Crane Operators
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National Council Prescription Drug Program
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National Fire Protection Association
National Fire Sprinkler Association
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National Fluid Power Association
National Grid
National Ground Water Association
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National Inspection Testing and Certification Corporation
National Institute for Metalworking Skills
National Marine Consultants Inc.
National Marine Electronics Association
National Personal Protective Technology Lab – NIOSH
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<th>National Pork Producers Council</th>
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<td>The National Windshield Repair Association</td>
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<td>The NELAC Institute</td>
<td>Ohio State University – Center on Educational Training for Employment</td>
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<td>NEMA – The Association of Electrical Equipment and Medical Imaging Manufacturers</td>
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<td>North America Accreditation Board</td>
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<td>NOTS Logistics, LLC</td>
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<td>PLASA North America</td>
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<td>Power Tool Institute</td>
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RESILIENT FLOOR COVERING INSTITUTE
Retractable Technologies, Inc.
Richland County Sheriff
Department Forensic Lab
Ring Power
Rio Tinto
Risk and Insurance Management Society Inc.
RMS
Robotic Industries Association
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Siemens USA
The Siemon Company
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Singhal and Company, Inc.
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Sixty Eight Research
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Society for Laboratory Automation and Screening
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Society for Protective Coatings
Society for Technical Excellence
Society Insurance
Society of Allied Weight Engineers, Inc.
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The Society of the Plastics Industry, Inc.
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Southern Weaving Company
Southwest Airlines
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SpanSet Inc.
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Specialty Vehicle Institute of America
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Sporting Arms and Ammunition Manufacturers Institute
Spraying Systems Co.
SPRI, Inc.
Spring Manufacturers Institute
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State of Hawaii – Department of Labor and Industrial Relations
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State of Oregon
State of Tennessee
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Steel Door Institute
Steel Joist Institute
Steelcase Inc.
Sterigenics
STG Inc.
Structural Building Components Association
Sun Hydraulics Corporation
Sunglass Association of America Inc.
Sunset Technology Inc.
Super Anchor Safety
Superior Industries International, Inc.
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Sustainable Electronics Recycling International
Sustainable Forestry Initiative, Inc.
SVI International, Inc.
SWIFT Inc
Synaptronics
Synopsys Inc.
Systems Integration Specialists Company

TARGET CORPORATION
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TELEUS
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Textile Care Allied Trades Association
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Thermon Manufacturing Co
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Tile Council of North America, Inc.
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Timken Co.
Tire and Rim Association, Inc.
Titan Supply LP
Titan Tire Inc.
TMEIC

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S

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Toro Co.
Toy Industry Association, Inc.
Toyota Engineering
Transcat, Inc.
Travelport LP
Tree Care Industry Association
Tricam Industries
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Trimble Navigation Ltd.
Truss Plate Institute
TSI Incorporated
Tufts Associated Health Plans, Inc.
TUV Rheinland of North America, Inc.
TUV Rheinland SZ
TUV SUD America Inc.
TW Cable
UCB Inc.
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Ultra Armoring LLC
UNCIA – Vorahsur S.R.L.
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UniGroup, Inc.
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United Network for Organ Sharing
United Services Automobile Association
United Technologies Corporation
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University of California
University of Michigan
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University of North Carolina
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The University of Texas Medical Branch at Galveston
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University of Wisconsin – Madison
Unum Group
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UPM Raflatac, Inc.
Upper Mohawk, Inc.
Urban Integrated Solutions Inc.
Urscher Laboratories Inc.
U.S. Access Board
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U.S. Department of Agriculture
U.S. Department of Agriculture – Agricultural Marketing Services
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U.S. Department of Commerce – National Institute of Standards and Technology
U.S. Department of Defense
U.S. Department of Energy – OITDC
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U.S. Department of Transportation – Research and Innovative Technology Administration
U.S. Department of Veterans Affairs
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U.S. Federal Housing Finance Agency
U.S. Federal Trade Commission
U.S. Food and Drug Administration
U.S. Green Building Council
U.S. Millennium Challenge Corporation
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U.S. Postal Inspection Service – Forensic Laboratory Services
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Verizon Business
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Virginia Department of Labor and Industry
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VMWare
VTM Group

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Window Covering Manufacturers Association
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- Publication Sales
- Membership Services

WHAT IS ANSI?
The American National Standards Institute (ANSI) is a private, non-profit organization that administers and coordinates the U.S. voluntary standards and conformity assessment system. Founded in 1918, the Institute works in close collaboration with stakeholders from industry and government to identify and develop standards and conformance–based solutions to national and global priorities.

Together, standards and the conformity assessment measures that ensure their effective use directly impact more than 80% of global trade – or over $3 trillion annually – by helping to increase efficiency, open markets, and reduce costs. And ANSI is the U.S. leader in fostering that potential for the benefit of businesses across every industry and consumers around the world. ANSI is not itself a standards developing organization. Rather, the Institute oversees the development and use of thousands of standards and guidelines by accrediting the procedures of standards developers and approving their documents as American National Standards. As an accreditation body, the Institute assesses the competence of these organizations – as well as conformity assessment bodies in a variety of disciplines – in assuring marketplace trust and confidence that goods and services meet standards’ requirements.

Representing the diverse interests of more than 125,000 companies and organizations and 3.5 million professionals, ANSI provides a neutral forum for collaboration between the private and public sectors. ANSI empowers organizations to strengthen their position in the global economy, while helping to assure the safety and health of consumers and the protection of the environment.