

IBR'd Standards and New SDO Business Models

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Challenges with IBR's Standards Post ASTM Decision

- Loss of standards sales
- Commercial use by others
- Prioritizing standards
- Need for new business model

Finding Solutions to Fund Standards Development/Loss of Sales

- Develop new derivative products
- Charge fees to participate
- Move informative appendices out of standards
- Increase membership dues
- Promote own online accessible standards
- Obtain sponsors for standards development
- Search for grant opportunities

Legislative Action as a Solution

Pro Codes Act

- Allows for free viewing on publicly accessible website.
- Protects copyright of Standards Developing Organizations
- Protects the SDO system of consensus-based standards development.
- No cost to the taxpayer