

Antitrust Issues in Standard-Setting

ANSI

Geoffrey D. Oliver Assistant Director, Anticompetitive Practices Federal Trade Commission

October 6, 2005



 The views expressed here are mine alone and do not necessarily reflect the views of the Federal Trade Commission, any Commissioner, or other FTC staff



Recent FTC Involvement in Standard-Setting

Dell

Rambus

Unocal

FTC/DOJ IP Hearings



Pro-Competitive Benefits of Standard-Setting

- Supreme Court
 - □ Allied Tube
 - □ Hydrolevel
- FTC/DOJ IP Hearings
 (Rapp, Deutsch, Lemley)
- See also Rambus CC Appeal Brief at 31-33



Potential Anti-Competitive Effects of Standard-Setting

- Misuse of Standard-Setting to Restrict Entry
 - □ Allied Tube
 - □ Hydrolevel
- Misuse of Standard-Setting to Gain Monopoly Power
 - Dell consent decree
 - Rambus complaint
 - □ Unocal complaint
 - □ See also generally FTC/DOJ IP Hearings



6

The IP Hold-Up Problem

- Ex ante, SSO members often can select among competing technologies
 - □ select alternative to patented technology
 - bargain down royalty rates
- Ex post, industry may be locked in to use of a patented technology



The IP Hold-Up Problem

FTC/DOJ IP Hearings

□ (Shapiro, Lemley, Grindley, Rapp, Peterson)

Rambus

- □ CC Appeal Brief at 32-35
- □ AAI, Economists' Amicus Briefs

Unocal

□ Expert testimony

Issues

- Does antitrust law apply to single-firm SSO misconduct?
- What is source of duty to disclose?
- Potential liability for misrepresentation?
- Liability for negligent conduct?
- Does RAND replace disclosure?
- How to calculate RAND?
- Can SSO members negotiate royalties collectively?
- Different terms to non-members?
- Can RAND offer be withdrawn?

8



Does antitrust law apply to single-firm misconduct in connection with standardsetting?

- □ No
 - Rambus ID at 253-258
- □ Yes
 - Dell majority and dissenting opinions
 - Rambus CC Appeal Brief at 31-41
 - Unocal complaint
 - Rambus amicus briefs
 - FTC/DOJ IP Hearings (in general)



What is the source of a patent-holder's affirmative duty to disclose?

None, if business reason not to

□ Rambus – Res. Answering Brief at 108-115

SSO's clear and unambiguous rules only

□ Rambus ID at 259-260

SSO's purpose, procedures, rules, good faith

- □ Rambus CC Appeal Brief at 41-49
- □ Rambus -- JEDEC + SSO Amicus Briefs
- Antitrust law independent of SSO's rules
 - **Rambus:** AAI and Economists' Amicus Briefs



Absent disclosure rules, may a patent-holder be liable for an affirmative misrepresentation?

□ Yes

- Unocal complaint
- Unocal consent decree



Can a Patent-holder be liable for a negligent misstatement or failure to disclose?

□ Yes

Dell complaint

□ Possibly

- Dell majority opinion
- □ No
 - Rambus ID at 295-300
 - Dell dissenting opinion



Is a patent-holder excused from disclosure if it charges RAND?

□ Yes

- Rambus ID at 323-326
- See also *Symbol Tech v. Proxim*

□ No

- Rambus CC Appeal Brief at 77-100
- Rambus CC Reply Brief at 84-88



How is a RAND rate calculated?

- Ex ante, based on pre lock-in bargaining position
 - □ Rambus CC Reply Brief at 86-88
 - Rambus: AAI Amicus Brief
 - □ FTC/DOJ Hearings
- Ex post comparisons
 - □ Rambus ID at 324-325



Are SSO members permitted to negotiate royalty rates collectively?

FTC/DOJ IP Hearings
 (Peterson; Kattan; Farrell; Shapiro; Vishny)

- Former FTC Chairman Muris
- Former Assistant AG Pate
- FTC Chairman Majoras (9/23/05 Speech)



Must a patent-holder offer identical terms to companies that do not participate in the standard-setting organization?

□ ?



If a patent-holder promises RAND terms, can it later withdraw its offer?



18

Conclusions

- Standard-Setting is usually procompetitive
- Under some circumstances, patent enforcement may undermine procompetitive benefits
- □ FTC is dealing with novel, complex issues
- □ We welcome your input