



East Meets West

facing challenges
making connections



ETL SEMKO

Testing everywhere for markets anywhere.

**Helping Manufacturers Unlock
Markets**

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What do CABs want?

- Ability to provide global service to clients
- Recognition by governments that conformity assessment is an industry/service to which WTO commitments apply
- Uniform accreditation procedures
- Reduction of duplicative accreditations



What do manufacturers want?

- Long term
 - Harmonization of standards and conformity assessment procedures

- Short term
 - Interim solutions



What do regulators want?

- Assurance that products placed in the market are safe and comply with all regulatory requirements



Confidence Hierarchy

- Regulatory authority tests and certifies
- Regulatory authority accredits 3rd party CAB
- Regulatory authority accepts accreditations of 3rd party performed by another accreditor
- Regulatory authority accepts sDoC with accreditation
- Regulatory authority accepts sDoC without accreditation



Current Approaches – Interim Solutions

- Government-to-government MRAs
- National treatment
- International conformity assessment schemes
- Private agreements between CABs



What works?

- National Treatment
 - High degree of confidence
- International Schemes
 - IECCB Scheme
- MRAs
 - Mixed results
- Private agreements
 - High degree of confidence between partners



China

■ China

- WTO/TBT commitments – the best hope for enhancing market access
 - Has committed to National Treatment of CABs (ref: Para 195 of Working Party Report).
- IECCB Scheme participation
 - Limited test report acceptance
- Full compliance
 - When?



The #1 thing CABs want

- To provide global service to clients and facilitate market access, CABs need recognition by government authorities
- In areas where countries are not open, CABs need the US government to help us by negotiating government to government agreements that are unambiguous and **ENFORCABLE!**

