



Cisco Systems, Inc.
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October 4, 2006

Mr. Robert Snively
Chair, INCITS Technical Committee T11
Brocade Communications Systems, Inc.
1745 Technology Drive
San Jose, CA 95110

Re: Licensing Statement for T11 Standards

Dear Mr. Snively,

Cisco Systems, Inc. has granted patents and/or pending patent applications which may relate to the subject matter of the FC-FS, FC-GS-4, FC-SW-3, FC-BB-2, and FC-BB-3 standards.

If any claims of any Cisco patents are necessary for practicing these standards, any party will be able to obtain a license from Cisco to use any such patent claims under reasonable, non-discriminatory terms, with reciprocity, to implement and fully comply with the standards.

Cisco Systems, Inc. also has granted patents and/or pending patent applications which may relate to the subject matter of the FC-SP, FC-FS-2, FC-LS, FC-GS-5, FC-SW-4, FC-BB-4, FC-BaseT, and FAIS proposed standards.

If these proposed standards are adopted by ANSI as standards, and any claims of any Cisco patents are necessary for practicing these standards, any party will be able to obtain a license from Cisco to use any such patent claims under reasonable, non-discriminatory terms, with reciprocity, to implement and fully comply with the standards.

Any questions regarding this policy or the involved patents and/or applications should be directed to me.

Regards,

A handwritten signature in black ink, appearing to read "Dan Lang".

Dan Lang
Senior IP Counsel
Cisco Systems
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