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April 8, 2005

Mr. Robert Snively  
Chair, INCITS Technical Committee T11  
Brocade Communications Systems, Inc.  
1745 Technology Drive  
San Jose, California 95110

RE: Licensing Statement for T11 Standards

Dear Mr. Snively:

Ciena Corporation has recently been granted U.S. Patent No. 6,765,871, which relates to the subject matter of the proposed T11 Standards.

If these proposed standards are adopted by ANSI as standards and any claims of the patent are necessary for practicing these standards, Ciena will offer to license the patent on reasonable, non-discriminatory terms, with reciprocity, to any person to the extent necessary to implement the standards.

Any questions regarding this policy or the involved patents should be directed to me.

Sincerely,

A handwritten signature in black ink, appearing to read "R. Stevenson", written over the word "Sincerely,".