Dear Mr. Kpreos,

Referring to your letter dated May 16, 1995 we herewith send you attached:

(i) the standard TIA-patent statement regarding the above referenced standard-proposal confirming our earlier patent statement dated November 7, 1994, and

(ii) a sealed envelope containing our licensing terms and conditions for a license under our essential patents re this standard proposal, for transmittal by TIA to ANSI.

Yours sincerely,

PHILIPS INTERNATIONAL B.V.
Corporate Patents & Trademarks

R.J. Peters

Encl.: - patent statement
- sealed envelope

Cc.: Mr. Young - TIA