

April 4, 2003

Ms. Kate McMillan
INCITS Senior Director of Standards Operations
Information Technology Industry Council
1250 Eye Street N.W.
Washington D.C.

Dear Ms. McMillan,

Subject: IBM Patent Licensing Position for the INCITS T10 Committee

Overview:

The following statement applies to the INCITS T10 draft proposed American National Standard Projects:

- 1556 - D **Automation/Drive Interface - Physical Layer (ADP)**
- 1557 - D **Automation/Drive Interface - Transport Layer (ADT)**
- 1558 - D **Automation/Drive Interface - Commands (ADC)**

Patent Statement:

IBM has an open approach to patent licensing for products in the Information Technology (IT) field, and is generally willing to grant nonexclusive licenses under reasonable and nondiscriminatory terms and conditions to those who in turn, respect IBM's intellectual property (IP) rights. An exception to this open licensing practice is for patents directed to ornamental designs. These address the "look" of a product and are not normally licensed. IBM also has patents relating to products outside of the IT field, such as apparatus patents that cover machinery used to manufacture IT products. These may be available for licensing at IBM's discretion.

IBM Contact:

For further information or questions about IBM patent licenses or practices contact:

IBM Corporation
Att: Director of Licensing
Intellectual Property & Licensing
North Castle Drive
Armonk, New York 10504

Sincerely,

Ronald F. Silletti
Corporate Program Director of Standards

cc:

Chuck Adams

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